## Fasy Reference Guide for Direct Mail

Volume 20 • February 2019

## X PromptDirect <br> FIRST CLASS MARKETING SOLUTIONS <br> UNTS <br> UniversalMailingService,inc.




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## Quick Reference-International

## First-Class Mail International \& First-Class Package Retail <br> Size


length
height
thickness

|  | minimum | maximum | Canada |
| :--- | :---: | :---: | :---: | \$1.15


| length | minimum | maximum | Weight <br> Not Over (oz.) | Price Groups |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5-1/2 inches | $\begin{aligned} & 11-1 / 2 \\ & \text { inches } \end{aligned}$ |  | 1 | 2 | 3-5 | 6-9 |
| height | 3-1/2 inches 6-1/8 inches |  | 1 | \$1.15 | \$1.15 | \$1.15 | \$ |
| thickness | 0.007 inch | 1/4 inch | 2 | 1.15 | 1.72 | 2.13 | 1.98 |
| Letters that meet one or more of |  |  | 3 | 1.61 | 2.29 | 3.12 | 2.8 |
|  |  |  | 3.5 | 2.08 | 2.86 | 4.11 | 3.64 | IMM 241.217 are also subject to the $\$ 0.21$ nonmachinable surcharge

## Large Envelopes (Flats)



| length | minimum* | maximum | Weight Not Over (oz.) | Price Groups |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 11-1 / 2 \\ & \text { inches } \end{aligned}$ | 15 inches |  | 1 | 2 | 3-5 | 6-9 |
| height | 6-1/8 inches | 12 inches | 1 | \$2.29 | \$2.29 | \$2.29 | \$2.29 |
| thickness | 1/4 inch | 3/4 inch | 2 | 2.50 | 2.97 | 3.23 | 3.18 |
| * Flats exceed at least one of these dimensions. |  |  | 3 | 2.71 | 3.64 | 4.16 | 4.06 |
|  |  |  | 4 | 2.91 | 4.32 | 5.10 | 4.94 |
|  |  |  | 5 | 3.12 | 5.00 | 6.04 | 5.83 |
| Pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices. |  |  | 6 | 3.33 | 5.67 | 6.97 | 6.71 |
|  |  |  | 7 | 3.54 | 6.35 | 7.91 | 7.60 |
|  |  |  | 8 | 3.75 | 7.03 | 8.85 | 8.48 |
|  |  |  | 12 | 4.79 | 8.48 | 10.72 | 10.31 |
|  |  |  | 16 | 5.83 | 9.94 | 12.60 | 12.13 |

## Packages



## Size

Size-Other than Rolls
Maximum length $=24$ inches
Maximum length + height + thickness combined $=36$ inches
Size—Rolls
Minimum length =
Minimum length + twice the diameter combine
Maximum length + twice the diameter combined $=42$ inches

## Price

First-Class Package International Service Price Groups

| Weight Not Over (oz.) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $1-8$ | $\$ 10.50$ | $\$ 12.25$ | $\$ 14.25$ | $\$ 14.25$ | $\$ 14.25$ | $\$ 14.50$ | $\$ 13.75$ | $\$ 13.50$ | $\$ 14.50$ |
| $9-32$ | 17.25 | 21.50 | 23.50 | 24.00 | 24.00 | 24.50 | 23.25 | 22.75 | 24.50 |
| $33-48$ | 26.25 | 33.00 | 35.00 | 36.75 | 37.50 | 38.75 | 37.00 | 34.75 | 38.50 |
| $49-64$ | 39.00 | 47.50 | 52.75 | 59.50 | 61.00 | 63.00 | 59.50 | 55.25 | 62.50 |

## Quick Reference—International

First-Class Mail International \& First-Class Package International ServiceRetail


## First-Class Package International Service Price Groups

| Weight Not Over (oz.) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $1-8$ | $\$ 10.50$ | $\$ 12.25$ | $\$ 14.25$ | $\$ 14.25$ | $\$ 14.25$ | $\$ 14.50$ | $\$ 13.75$ | $\$ 13.50$ | $\$ 14.50$ |
| $9-32$ | 17.25 | 21.50 | 23.50 | 24.00 | 24.00 | 24.50 | 23.25 | 22.75 | 24.50 |
| $33-48$ | 26.25 | 33.00 | 35.00 | 36.75 | 37.50 | 38.75 | 37.00 | 34.75 | 38.50 |
| $49-64$ | 39.00 | 47.50 | 52.75 | 59.50 | 61.00 | 63.00 | 59.50 | 55.25 | 62.50 |

## First-Class Mail

## Commercial

## Letters \& Cards

## Commercial Letters \& Postcards

|  | Automation ${ }^{1}$ |  |  | Machinable | Nonmachinable |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Weight Not Over (oz.) | 5-Digit | AADC | Mixed AADC | Presorted | (Broken out separately on Postage Statement) |
| 1 | \$0.383 | \$0.412 | \$0.428 | \$0.459 | \$0.609 |
| 2 | 0.383 | 0.412 | 0.428 | 0.459 | 0.609 |
| 3 | 0.383 | 0.412 | 0.428 | 0.459 | 0.609 |
| 3.5 | 0.383 | 0.412 | 0.428 | 0.459 | 0.609 |
| Postcard | 0.257 | 0.268 | 0.274 | 0.280 | - |

## Residual Single-Piece Letters

> Weight Not Over (oz.)

1
3.5
0.56

## Single Piece—Letters \& Postcards

|  |  |  | Pieces from USPS MKT Mail <br> Weight Not Over (oz.) |  | Cr |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $\$ 0.50$ |  | Weight Not Over (oz.) | (B6 and B9) |  |
| 2 | 0.65 |  | 1 | $\$ 0.55$ |  |
| 3 | 0.80 |  | 2 | 0.70 |  |
| 3.5 | 0.95 |  | 3 | 0.85 |  |
| Postcard | 0.35 |  | 3.5 | 1.00 |  |

Share Mail Letters and Postcards ${ }^{\mathbf{2}}$

| Weight Not Over (oz.) | Letters | Postcards |
| :---: | :---: | :---: |
| 1 | $\$ 0.59$ | $\$ 0.44$ |

1. Subtract $\$ 0.003$ for each automation letter that complies with the Full-Service Intelligent Mail option requirements.
2. To qualify for Share Mail, customers must meet and comply with all eligibility requirements of the program.

## First-Class Mail, First-Class Package Service

## Commercial

## First-Class Mail

## Commercial Flats (Large Envelopes) ${ }^{\mathbf{1}}$

| , | Automation ${ }^{2}$ |  |  |  | Machinable |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Weight Not Over (oz.) | 5-Digit | 3-Digit | AADC | Mixed AADC | Presorted |
| 1 | \$0.486 | \$0.605 | \$0.644 | \$0.727 | \$0.799 |
| 2 | 0.636 | 0.755 | 0.794 | 0.877 | 0.949 |
| 3 | 0.786 | 0.905 | 0.944 | 1.027 | 1.099 |
| 4 | 0.936 | 1.055 | 1.094 | 1.177 | 1.249 |
| 5 | 1.086 | 1.205 | 1.244 | 1.327 | 1.399 |
| 6 | 1.236 | 1.355 | 1.394 | 1.477 | 1.549 |
| 7 | 1.386 | 1.505 | 1.544 | 1.627 | 1.699 |
| 8 | 1.536 | 1.655 | 1.694 | 1.777 | 1.849 |
| 9 | 1.686 | 1.805 | 1.844 | 1.927 | 1.999 |
| 10 | 1.836 | 1.955 | 1.994 | 2.077 | 2.149 |
| 11 | 1.986 | 2.105 | 2.144 | 2.227 | 2.299 |
| 12 | 2.136 | 2.255 | 2.294 | 2.377 | 2.449 |
| 13 | 2.286 | 2.405 | 2.444 | 2.527 | 2.599 |

First-Class Package Service

| Commercial—Parcels <br> Weight Not Over (oz.) | Zone ${ }^{3,4}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 \& 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 1 | \$2.66 | \$2.68 | \$2.70 | \$2.76 | \$2.84 | \$2.96 | \$3.09 | \$3.09 |
| 2 | 2.66 | 2.68 | 2.70 | 2.76 | 2.84 | 2.96 | 3.09 | 3.09 |
| 3 | 2.66 | 2.68 | 2.70 | 2.76 | 2.84 | 2.96 | 3.09 | 3.09 |
| 4 | 2.66 | 2.68 | 2.70 | 2.76 | 2.84 | 2.96 | 3.09 | 3.09 |
| 5 | 3.18 | 3.20 | 3.22 | 3.28 | 3.36 | 3.49 | 3.63 | 3.63 |
| 6 | 3.18 | 3.20 | 3.22 | 3.28 | 3.36 | 3.49 | 3.63 | 3.63 |
| 7 | 3.18 | 3.20 | 3.22 | 3.28 | 3.36 | 3.49 | 3.63 | 3.63 |
| 8 | 3.18 | 3.20 | 3.22 | 3.28 | 3.36 | 3.49 | 3.63 | 3.63 |
| 9 | 3.82 | 3.85 | 3.88 | 3.96 | 4.06 | 4.19 | 4.33 | 4.33 |
| 10 | 3.82 | 3.85 | 3.88 | 3.96 | 4.06 | 4.19 | 4.33 | 4.33 |
| 11 | 3.82 | 3.85 | 3.88 | 3.96 | 4.06 | 4.19 | 4.33 | 4.33 |
| 12 | 3.82 | 3.85 | 3.88 | 3.96 | 4.06 | 4.19 | 4.33 | 4.33 |
| 13 | 4.94 | 4.98 | 5.02 | 5.12 | 5.24 | 5.38 | 5.53 | 5.53 |
| 14 | 4.94 | 4.98 | 5.02 | 5.12 | 5.24 | 5.38 | 5.53 | 5.53 |
| 15 | 4.94 | 4.98 | 5.02 | 5.12 | 5.24 | 5.38 | 5.53 | 5.53 |
| 15.999 | 4.94 | 4.98 | 5.02 | 5.12 | 5.24 | 5.38 | 5.53 | 5.53 |

1. Large envelopes (flats) with certain characteristics (see DMM 201.4.7) are subject to parcel prices.
2. Subtract $\$ 0.003$ for each automation flat that complies with the Full-Service Intelligent Mail option requirements.
3. Parcels are subject to a $\$ 0.20$ surcharge if they are irregularly shaped, such as rolls, tubes, and triangles.
4. IMpb Noncompliant Fee: $\$ 0.20$ per piece.

## Priority Mail

## Commercial Base—Letters, Large Envelopes \& Parcels

Flat Rate Envelopes (12-1/2" x 9-1/2" or smaller):
Legal Flat Rate Envelope:
Padded Flat Rate Envelope:
\$7.55
Small Flat Rate Box:
\$7.50
Medium Flat Rate Box:
Large Flat Rate Box:
APO/FPO/DPO Large Flat Rate Box:

|  | Zone ${ }^{1,2}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weight Not Over (lbs.) | Local, $1 \& 2$ | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 1 | \$6.95 | \$7.28 | \$7.49 | \$7.65 | \$7.82 | \$7.99 | \$8.25 | \$9.91 |
| 2 | 7.42 | 7.61 | 7.88 | 8.50 | 9.70 | 10.23 | 10.86 | 15.17 |
| 3 | 7.61 | 7.99 | 8.34 | 9.26 | 11.80 | 13.10 | 15.28 | 20.58 |
| 4 | 7.71 | 8.20 | 8.81 | 10.03 | 13.75 | 15.59 | 17.61 | 24.78 |
| 5 | 7.81 | 8.25 | 9.12 | 10.33 | 15.67 | 17.92 | 20.40 | 28.84 |
| 6 | 7.91 | 8.29 | 9.22 | 13.77 | 17.93 | 20.83 | 23.81 | 33.05 |
| 7 | 8.15 | 9.41 | 9.46 | 15.43 | 19.86 | 23.48 | 26.75 | 37.11 |
| 8 | 8.20 | 9.87 | 11.16 | 16.84 | 21.82 | 25.85 | 30.04 | 41.66 |
| 9 | 9.01 | 10.25 | 11.62 | 18.06 | 23.74 | 28.00 | 33.40 | 46.33 |
| 10 | 9.38 | 10.67 | 11.69 | 19.51 | 25.64 | 30.79 | 36.32 | 50.38 |
| 11 | 10.67 | 12.77 | 13.69 | 21.31 | 27.52 | 33.51 | 39.34 | 55.04 |
| 12 | 11.32 | 13.58 | 15.93 | 22.81 | 30.01 | 36.23 | 42.20 | 59.01 |
| 13 | 11.91 | 14.36 | 16.68 | 24.03 | 32.21 | 37.69 | 43.69 | 61.12 |
| 14 | 12.52 | 15.15 | 17.57 | 25.43 | 34.02 | 39.79 | 45.86 | 64.15 |
| 15 | 13.01 | 15.94 | 18.42 | 26.74 | 35.33 | 40.56 | 47.06 | 65.84 |
| 16 | 13.45 | 16.79 | 19.42 | 28.07 | 37.34 | 42.84 | 49.65 | 69.46 |
| 17 | 13.88 | 17.57 | 20.35 | 29.44 | 39.23 | 45.07 | 52.29 | 73.12 |
| 18 | 14.15 | 18.11 | 21.26 | 30.76 | 41.31 | 47.29 | 54.91 | 76.81 |
| 19 | 14.48 | 18.53 | 21.75 | 31.57 | 43.16 | 49.49 | 57.51 | 80.45 |
| 20 | 15.05 | 18.82 | 22.19 | 32.15 | 44.28 | 51.34 | 60.18 | 84.16 |
| 21 | 15.71 | 19.27 | 22.70 | 32.72 | 44.63 | 51.82 | 60.95 | 85.96 |
| 22 | 16.21 | 19.79 | 23.46 | 33.37 | 44.93 | 52.22 | 61.65 | 86.96 |
| 23 | 16.69 | 20.26 | 24.02 | 33.98 | 45.18 | 52.58 | 62.02 | 87.47 |
| 24 | 17.37 | 21.12 | 25.38 | 35.32 | 46.13 | 53.95 | 63.53 | 89.61 |
| 25-70 SEE DMM |  |  |  |  |  |  |  |  |

1. Parcels addressed for delivery to zones $5-9$ that exceed one cubic foot ( 1,728 cubic inches) are charged based on the actual weight or the dimensional weight, whichever is greater (see DMM 223.1.6).
2. IMpb Noncompliant Fee: $\$ 0.20$ per piece.

## First-Class Mail Int'l, First-Class Package Int'l Service, Airmail M-Bags

Retail

## First-Class Mail International

## Retail Postcards

| Canada | $\$ 1.15$ |
| :--- | :---: |
| Mexico | 1.15 |
| All other countries | 1.15 |

Canada
1.15

All other countries

## First-Class Mail International

## Retail Letters

| Price Groups |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Weight Not Over <br> (oz.) | 1 | 2 | $3-5$ | $6-9$ |
| 1 | Canada | Mexico | $\$ 1.15$ | $\$ 1.15$ |
| 2 | 1.15 | $\$ 1.15$ | 2.13 | 1.98 |
| 3 | 1.61 | 1.72 | 3.12 | 2.81 |
| 3.5 | 2.08 | 2.29 | 4.11 | 3.64 |

Nonmachinable letter surcharge: $\$ 0.21$.
First-Class Mail International
Retail Large Envelopes (Flats)

|  | Price Groups |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Weight Not Over <br> (oz.) | 1 | 2 | $3-5$ | $6-9$ |
| 1 | Canada | Mexico | $\$ 2.29$ | $\$ 2.29$ |
| 2 | $\$ 2.29$ | $\$ 2.29$ | 3.23 | 3.18 |

## USPS Marketing Mail

## Commercial Letters

## Carrier Route \& Automation

|  |  | Carrier Route ${ }^{1,2}$ |  |  |  | Automation ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | AADC | Mixed AADC |
| Letters weighing 3.5 oz. or less per piece price | None | \$0.190 | \$0.200 | \$0.209 | \$0.294 | \$0.256 | \$0.281 | \$0.291 |
|  | DNDC | 0.170 | 0.180 | 0.189 | 0.269 | 0.234 | 0.259 | 0.269 |
|  | DSCF | 0.165 | 0.175 | 0.184 | 0.262 | 0.228 | 0.253 | - |
|  | DDU | - | - | - | - | - | - | - |

## Nonautomation

|  |  | Machinable |  |
| :---: | :---: | :---: | :---: |
|  | Entry |  | Mixed |
| Letters weighing | Discount | AADC | $\$ 0.302$ |
| 3.5 oz. or less |  |  |  |
| per piece price | None | $\$ 0.292$ | 0.280 |
|  | DNDC | 0.270 | - |

## Nonautomation



1. Subtract $\$ 0.003$ for each letter that complies with the Full-Service Intelligent Mail option requirements.
2. EDDM letters pay Saturation prices.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

## USPS Marketing Mail Nonprofit

## Commercial Letters

## Carrier Route \& Automation

|  |  | Carrier Route ${ }^{1,2}$ |  |  |  | Automation ${ }^{1}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | AADC | Mixed AADC |
| Letters weighing | None | \$0.111 | \$0.117 | \$0.124 | \$0.209 | \$0.138 | \$0.163 | \$0.173 |
| 3.5 oz . or less | DNDC | 0.091 | 0.097 | 0.104 | 0.184 | 0.116 | 0.141 | 0.151 |
| per piece price | DSCF | 0.086 | 0.092 | 0.099 | 0.177 | 0.110 | 0.135 | - |
|  | DDU | - | - | - | - | - | - | - |

## Nonautomation

|  |  | Machinable |  |
| :---: | :---: | :---: | :---: |
|  | Entry |  | Mixed |
| Letters weighing | Discount | AADC | $\$ 0.184$ |
| 3.5 oz. or less |  |  |  |
| per piece price | None | DNDC | 0.154 |
|  | DSCF | 0.146 | 0.162 |

## Nonautomation

|  |  | Carrier Route ${ }^{2}$ |  |  |  | Nonmachinable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | 3-Digit | ADC | Mixed <br> ADC |
| Letters weighing 4 oz . or less per piece price | None | \$0.136 | \$0.144 | \$0.166 | \$0.216 | \$0.387 | \$0.455 | \$0.477 | \$0.550 |
|  | DNDC | 0.098 | 0.106 | 0.128 | 0.186 | 0.365 | 0.433 | 0.455 | 0.528 |
|  | DSCF | 0.091 | 0.099 | 0.121 | 0.178 | 0.359 | 0.427 | 0.449 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than $4 \mathrm{oz} .^{3}$ <br> per pound price | None | 0.436 | 0.436 | 0.436 | 0.530 | 0.775 | 0.775 | 0.775 | 0.775 |
|  | DNDC | 0.281 | 0.281 | 0.281 | 0.410 | 0.604 | 0.604 | 0.604 | 0.604 |
|  | DSCF | 0.253 | 0.253 | 0.253 | 0.379 | 0.562 | 0.562 | 0.562 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | + | + | + | + | + | + | + | + |
|  |  | 0.027 | 0.035 | 0.057 | 0.083 | 0.101 | 0.193 | 0.249 | 0.284 |

1. Subtract $\$ 0.003$ for each letter that complies with the Full-Service Intelligent Mail option requirements.
2. EDDM letters pay Saturation prices.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

## CommercialFlats (Large Envelopes)

## Commercial Flats (Large Envelopes)

Carrier Route ${ }^{1}$

| Flats weighing 4 oz . or less per piece price | Entry Discount | Saturation ${ }^{2}$ | EDDM | High Density Plus | High Density | Basic | Basic CR Bundles/Pallets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | None | \$0.224 | \$0.225 | \$0.232 | \$0.250 | \$0.300 | \$0.279 |
|  | DNDC | 0.186 | 0.187 | 0.194 | 0.212 | 0.270 | 0.249 |
|  | DSCF | 0.179 | 0.180 | 0.187 | 0.205 | 0.262 | 0.241 |
|  | DDU | 0.161 | 0.162 | 0.169 | 0.187 | 0.253 | 0.232 |
| more than 4 oz. ${ }^{3}$ per pound price | None | 0.609 | 0.609 | 0.609 | 0.609 | 0.700 | 0.700 |
|  | DNDC | 0.454 | 0.454 | 0.454 | 0.454 | 0.580 | 0.580 |
|  | DSCF | 0.426 | 0.426 | 0.426 | 0.426 | 0.549 | 0.549 |
|  | DDU | 0.357 | 0.357 | 0.357 | 0.357 | 0.511 | 0.511 |
| per piece price |  | + | + | + | + | + | + |
|  | None | 0.072 | 0.073 | 0.080 | 0.098 | 0.125 | 0.104 |
|  | DNDC | 0.072 | 0.073 | 0.080 | 0.098 | 0.125 | 0.104 |
|  | DSCF | 0.072 | 0.073 | 0.080 | 0.098 | 0.125 | 0.104 |
|  | DDU | 0.072 | 0.073 | 0.080 | 0.098 | 0.125 | 0.104 |


|  |  | Automation ${ }^{1}$ |  |  |  | Nonautomation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flats weighing 4 oz . or less per piece price | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed <br> ADC | 5-Digit | 3-Digit | ADC | Mixed <br> ADC |
|  | None | \$0.405 | \$0.523 | \$0.597 | \$0.632 | \$0.469 | \$0.561 | \$0.617 | \$0.652 |
|  | DNDC | 0.362 | 0.480 | 0.554 | 0.589 | 0.426 | 0.518 | 0.574 | 0.609 |
|  | DSCF | 0.352 | 0.470 | 0.544 | - | 0.416 | 0.508 | 0.564 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than 4 oz. ${ }^{3}$ per pound price | None | 0.907 | 0.907 | 0.907 | 0.907 | 0.907 | 0.907 | 0.907 | 0.907 |
|  | DNDC | 0.736 | 0.736 | 0.736 | 0.736 | 0.736 | 0.736 | 0.736 | 0.736 |
|  | DSCF | 0.694 | 0.694 | 0.694 | - | 0.694 | 0.694 | 0.694 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | + | + | + | + | + | + | + | + |
|  | None | 0.178 | 0.296 | 0.370 | 0.405 | 0.242 | 0.334 | 0.390 | 0.425 |
|  | DNDC | 0.178 | 0.296 | 0.370 | 0.405 | 0.242 | 0.334 | 0.390 | 0.425 |
|  | DSCF | 0.178 | 0.296 | 0.370 | - | 0.242 | 0.334 | 0.390 | - |
|  | DDU | - | - | - | - | - | - | - | - |

1. Subtract $\$ 0.003$ for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
2. For carrier route flats with a detached address or marketing label, add $\$ 0.040$ per piece.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

## CommercialFlats (Large Envelopes)

## Commercial Flats (Large Envelopes)

Carrier Route ${ }^{1}$

| Flats weighing 4 oz. or less per piece price | Entry Discount | Saturation ${ }^{2}$ | EDDM | High Density Plus | High Density | Basic | Basic CR <br> Bundles/Pallets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | None | \$0.136 | \$0.137 | \$0.144 | \$0.166 | \$0.216 | \$0.195 |
|  | DNDC | 0.098 | 0.099 | 0.106 | 0.128 | 0.186 | 0.165 |
|  | DSCF | 0.091 | 0.092 | 0.099 | 0.121 | 0.178 | 0.157 |
|  | DDU | 0.073 | 0.074 | 0.081 | 0.103 | 0.169 | 0.148 |
| more than 4 oz. ${ }^{3}$ per pound price | None | 0.436 | 0.436 | 0.436 | 0.436 | 0.530 | 0.530 |
|  | DNDC | 0.281 | 0.281 | 0.281 | 0.281 | 0.410 | 0.410 |
|  | DSCF | 0.253 | 0.253 | 0.253 | 0.253 | 0.379 | 0.379 |
|  | DDU | 0.184 | 0.184 | 0.184 | 0.184 | 0.341 | 0.341 |
| per piece price |  | + | + | + | + | + | + |
|  | None | 0.027 | 0.028 | 0.035 | 0.057 | 0.083 | 0.062 |
|  | DNDC | 0.027 | 0.028 | 0.035 | 0.057 | 0.083 | 0.062 |
|  | DSCF | 0.027 | 0.028 | 0.035 | 0.057 | 0.083 | 0.062 |
|  | DDU | 0.027 | 0.028 | 0.035 | 0.057 | 0.083 | 0.062 |


|  |  | Automation ${ }^{1}$ |  |  |  | Nonautomation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed ADC | 5-Digit | 3-Digit | ADC | Mixed <br> ADC |
| Flats weighing 4 oz . or less per piece price | None | \$0.231 | \$0.349 | \$0.423 | \$0.458 | \$0.295 | \$0.387 | \$0.443 | \$0.478 |
|  | DNDC | 0.188 | 0.306 | 0.380 | 0.415 | 0.252 | 0.344 | 0.400 | 0.435 |
|  | DSCF | 0.178 | 0.296 | 0.370 | - | 0.242 | 0.334 | 0.390 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| more than 4 oz. $^{3}$ <br> per pound price | None | 0.775 | 0.775 | 0.775 | 0.775 | 0.775 | 0.775 | 0.775 | 0.775 |
|  | DNDC | 0.604 | 0.604 | 0.604 | 0.604 | 0.604 | 0.604 | 0.604 | 0.604 |
|  | DSCF | 0.562 | 0.562 | 0.562 | - | 0.562 | 0.562 | 0.562 | - |
|  | DDU | - | - | - | - | - | - | - | - |
| per piece price |  | + | + | + | + | + | + | + | + |
|  | None | 0.037 | 0.155 | 0.229 | 0.264 | 0.101 | 0.193 | 0.249 | 0.284 |
|  | DNDC | 0.037 | 0.155 | 0.229 | 0.264 | 0.101 | 0.193 | 0.249 | 0.284 |
|  | DSCF | 0.037 | 0.155 | 0.229 | - | 0.101 | 0.193 | 0.249 | - |
|  | DDU | - | - | - | - | - | - | - | - |

1. Subtract $\$ 0.003$ for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.
2. For carrier route flats with a detached address or marketing label, add $\$ 0.040$ per piece.
3. For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

## USPS Marketing Mail-Commercial \& Nonprofit

## Commercial Marketing Parcels

## USPS Marketing Mail

## Commercial Marketing Parcels



## USPS Marketing Mail Nonprofit

## Commercial Marketing Parcels and USPS Marketing Mail Parcels



1. For nonbarcoded parcels, add $\$ 0.054$ per piece. The surcharge does not apply to pieces sorted to 5-digit ZIP Codes.
2. For pieces weighing more than 3.3 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.
3. Machinable parcels: Must be 3.5 ounces or more

## Parcel Select—Lightweight

## Commercial Parcels ${ }^{1}$

|  | 5-Digit |  |  | SCF ${ }^{2}$ |  | NDC |  | Mixed NDC |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (oz.) | DDU | DSCF | DNDC | DSCF | DNDC | DNDC | None | None |
| 1 | \$1.73 | \$2.02 | \$2.23 | \$2.24 | \$2.60 | \$2.84 | \$3.20 | \$3.57 |
| 2 | 1.73 | 2.02 | 2.23 | 2.24 | 2.60 | 2.84 | 3.20 | 3.57 |
| 3 | 1.73 | 2.02 | 2.23 | 2.24 | 2.60 | 2.84 | 3.20 | 3.57 |
| 4 | 1.73 | 2.02 | 2.23 | 2.24 | 2.60 | 2.84 | 3.20 | 3.57 |
| 5 | 1.78 | 2.10 | 2.33 | 2.35 | 2.77 | 3.03 | 3.41 | 3.80 |
| 6 | 1.78 | 2.10 | 2.33 | 2.35 | 2.77 | 3.03 | 3.41 | 3.80 |
| 7 | 1.78 | 2.10 | 2.33 | 2.35 | 2.77 | 3.03 | 3.41 | 3.80 |
| 8 | 1.78 | 2.10 | 2.33 | 2.35 | 2.77 | 3.03 | 3.41 | 3.80 |
| 9 | 1.83 | 2.24 | 2.72 | 2.75 | 3.23 | 3.53 | 3.93 | 4.34 |
| 10 | 1.83 | 2.24 | 2.72 | 2.75 | 3.23 | 3.53 | 3.93 | 4.34 |
| 11 | 1.83 | 2.24 | 2.72 | 2.75 | 3.23 | 3.53 | 3.93 | 4.34 |
| 12 | 1.83 | 2.24 | 2.72 | 2.75 | 3.23 | 3.53 | 3.93 | 4.34 |
| 13 | 2.02 | 2.52 | 3.16 | 3.22 | 3.73 | 4.05 | 4.47 | 4.90 |
| 14 | 2.02 | 2.52 | 3.16 | 3.22 | 3.73 | 4.05 | 4.47 | 4.90 |
| 15 | 2.02 | 2.52 | 3.16 | 3.22 | 3.73 | 4.05 | 4.47 | 4.90 |
| 15.999 | 2.02 | 2.52 | 3.16 | 3.22 | 3.73 | 4.05 | 4.47 | 4.90 |

1. IMpb Noncompliant Fee $\$ 0.20$ per piece.
2. Machinable parcels are not eligible for SCF DSCF or SCF DNDC preparation, entry or pricing.
3. Machinable parcels must weigh at least 3.5 ounces. See DMM 201.7.5 for other eligibility.

## Bound Printed Matter-Commercial

## Commercial Large Envelopes (Flats)—Carrier Route \& Presorted, Nonpresorted

Commercial Large Envelopes (Flats)-Carrier Route \& Presorted

|  |  | Carrier Route ${ }^{1,2}$ | Presorted ${ }^{1,2}$ |  | Plus per pound for Carrier Route \& Presorted |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Price per piece | Price per piece | + | Price per pound |
| Zone | Local, 1 \& 2 | \$1.100 | \$1.245 | + | \$0.138 |
|  | 3 | 1.100 | 1.245 | + | 0.149 |
|  | 4 | 1.100 | 1.245 | + | 0.202 |
|  | 5 | 1.100 | 1.245 | + | 0.257 |
|  | 6 | 1.100 | 1.245 | $+$ | 0.329 |
|  | 7 | 1.100 | 1.245 | + | 0.372 |
|  | 8 | 1.100 | 1.245 | $+$ | 0.500 |
| Destination Entry $9.1 .245{ }^{+}$ |  |  |  |  |  |
| DNDC | $1 \& 2$ | \$1.015 | \$1.160 | + | \$0.063 |
|  | 3 | 1.015 | 1.160 | + | 0.097 |
|  | 4 | 1.015 | 1.160 | + | 0.124 |
|  | 5 | 1.015 | 1.160 | $+$ | 0.222 |
| DSCF |  | 0.561 | 0.706 | + | 0.036 |
| DDU ${ }^{3}$ |  | 0.388 | 0.533 | + | 0.021 |

1. Multiply the number of pounds in the mailing by price per pound. Multiply the number of pieces in the mailing by price per piece. Add both totals.
2. Subtract $\$ 0.001$ for each flat that complies with the Full-Service Intelligent Mail option requirements.
3. Each flat must weigh more than 1 pound to be eligible for presorted DDU price.

## Commercial Large Envelopes (Flats)—Nonpresorted

| Weight Not Over <br> (Ibs.) | $1 \& 2$ | 3 | 4 | 5 | 6 | 7 | $8 \& 9$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.0 | $\$ 1.95$ | $\$ 2.00$ | $\$ 2.06$ | $\$ 2.15$ | $\$ 2.25$ | $\$ 2.31$ | $\$ 2.51$ |
| 1.5 | 1.96 | 2.01 | 2.07 | 2.16 | 2.26 | 2.32 | 2.52 |
| 2.0 | 2.04 | 2.10 | 2.18 | 2.30 | 2.44 | 2.52 | 2.79 |
| 2.5 | 2.13 | 2.21 | 2.31 | 2.46 | 2.63 | 2.73 | 3.07 |
| 3.0 | 2.23 | 2.32 | 2.44 | 2.62 | 2.83 | 2.95 | 3.35 |
| 3.5 | 2.33 | 2.44 | 2.58 | 2.80 | 3.05 | 3.19 | 3.67 |
| 4.0 | 2.42 | 2.54 | 2.70 | 2.95 | 3.24 | 3.40 | 3.94 |
| 4.5 | 2.52 | 2.66 | 2.84 | 3.12 | 3.44 | 3.62 | 4.24 |
| 5.0 | 2.62 | 2.77 | 2.98 | 3.29 | 3.65 | 3.86 | 4.55 |
| 6.0 | 2.80 | 2.98 | 3.23 | 3.60 | 4.03 | 4.28 | 5.10 |
| 7.0 | 3.00 | 3.22 | 3.51 | 3.95 | 4.46 | 4.75 | 5.71 |
| 8.0 | 3.18 | 3.43 | 3.76 | 4.26 | 4.85 | 5.18 | 6.27 |
| 9.0 | 3.37 | 3.65 | 4.03 | 4.60 | 5.26 | 5.64 | 6.88 |
| 10.0 | 3.56 | 3.87 | 4.29 | 4.93 | 5.67 | 6.09 | 7.46 |
| 11.0 | 3.76 | 4.11 | 4.57 | 5.27 | 6.08 | 6.54 | 8.05 |
| 12.0 | 3.94 | 4.32 | 4.82 | 5.58 | 6.46 | 6.96 | 8.60 |
| 13.0 | 4.13 | 4.54 | 5.08 | 5.90 | 6.85 | 7.39 | 9.16 |
| 14.0 | 4.32 | 4.76 | 5.34 | 6.22 | 7.25 | 7.83 | 9.73 |
| 15.0 | 4.52 | 5.00 | 5.64 | 6.60 | 7.71 | 8.35 | 10.41 |

## Bound Printed Matter-Commercial

## Commercial Parcels-Carrier Route \& Presorted, Nonpresorted

## Commercial Parcels-Carrier Route \& Presorted



1. Multiply the number of pounds in the mailing by price per pound. Multiply the number of pieces in the mailing by price per piece. Add both totals.

## Commercial Parcels-Nonpresorted

| Weight Not Over <br> (Ibs.) | $1 \& 2$ | 3 | 4 | 5 | 6 | 7 | $8 \& 9$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.0 | $\$ 2.65$ | $\$ 2.71$ | $\$ 2.77$ | $\$ 2.86$ | $\$ 2.98$ | $\$ 3.04$ | $\$ 3.25$ |
| 1.5 | 2.73 | 2.79 | 2.85 | 2.94 | 3.06 | 3.13 | 3.34 |
| 2.0 | 2.78 | 2.86 | 2.94 | 3.06 | 3.22 | 3.30 | 3.59 |
| 2.5 | 2.90 | 3.00 | 3.10 | 3.25 | 3.46 | 3.56 | 3.92 |
| 3.0 | 3.03 | 3.15 | 3.27 | 3.45 | 3.70 | 3.82 | 4.26 |
| 3.5 | 3.17 | 3.31 | 3.45 | 3.67 | 3.96 | 4.10 | 4.62 |
| 4.0 | 3.29 | 3.45 | 3.61 | 3.86 | 4.19 | 4.35 | 4.95 |
| 4.5 | 3.41 | 3.59 | 3.77 | 4.05 | 4.42 | 4.60 | 5.27 |
| 5.0 | 3.54 | 3.75 | 3.96 | 4.27 | 4.68 | 4.89 | 5.63 |
| 6.0 | 3.79 | 4.04 | 4.29 | 4.67 | 5.17 | 5.42 | 6.30 |
| 7.0 | 4.05 | 4.34 | 4.63 | 5.07 | 5.67 | 5.96 | 6.99 |
| 8.0 | 4.30 | 4.63 | 4.96 | 5.47 | 6.15 | 6.48 | 7.65 |
| 9.0 | 4.55 | 4.93 | 5.31 | 5.89 | 6.65 | 7.03 | 8.36 |
| 10.0 | 4.80 | 5.22 | 5.64 | 6.28 | 7.12 | 7.54 | 9.01 |
| 11.0 | 5.07 | 5.54 | 6.01 | 6.71 | 7.65 | 8.12 | 9.75 |
| 12.0 | 5.31 | 5.82 | 6.33 | 7.09 | 8.11 | 8.62 | 10.40 |
| 13.0 | 5.56 | 6.11 | 6.66 | 7.48 | 8.58 | 9.13 | 11.05 |
| 14.0 | 5.83 | 6.43 | 7.03 | 7.92 | 9.10 | 9.70 | 11.78 |
| 15.0 | 6.08 | 6.72 | 7.36 | 8.31 | 9.59 | 10.23 | 12.46 |

## Domestic-Extra Services and Fees

## Certificate of Mailing

| Individual Pieces | Fee |
| :--- | ---: |
| Individual article (PS Form 3817) | $\$ 1.45$ |

Firm mailing sheets (PS Form 3665), per piece listed 0.41 (minimum 3 pieces)

## Certified Mail

Per item, in addition to postage and other fees Fee
Certified Mail \$3.50
Certified Mail Restricted Delivery 8.80
Certified Mail Adult Signature Required 8.80
Certified Mail Adult Signature Restricted Delivery
8.80

## Return Receipt

(In conjunction with another extra service)

| Requested at time of mailing | Fee |
| :--- | ---: |
| (Hard copy PS Form 3811) | $\$ 2.80$ |
| Electronic | 1.60 |

## Address Correction Service

| Per manual notice issued Per electronic notice <br> (or manual notice for electronic option customers issued) | $\begin{gathered} \text { Fee } \\ \$ 0.61 \end{gathered}$ |
| :---: | :---: |
| First-Class Mail | 0.13 |
| First-Class Package Service-Retail | 0.13 |
| Other than First-Class Mail | 0.31 |
| Per automated notice issued |  |
| First-Class Mail letters (first two notices) | 0.07 |
| First-Class Mail letters (per additional notice) | 0.14 |
| USPS Marketing Mail letters (first two notices) | 0.10 |
| USPS Marketing Mail letters (per additional notice) | 0.27 |
| Pieces eligible for Full-Service Intelligent Mail option | 0.00 |
| Per piece forwarding fee (when service is provided in conjunction with ACS and applicable ancillary service endorsements) |  |
| Forwarded USPS Marketing Mail Letter | 0.45 |
| Forwarded USPS Marketing Mail Flat | 1.39 |
| Forwarded USPS Marketing Mail Parcel | 4.53 |
| Forwarded Bound Printed Matter Flat | 3.21 |
| Forwarded Parcel Select Lightweight Parcel | 4.53 |
| Annual Mailing Fees (per 12-month period) | Fee |
| First-Class Mail Presort, per office of mailing \$23 | \$235.00 |
| USPS Marketing Mail | 235.00 |
| Parcel Select (destination entry or Lightweight) | 0.00 |
| Presorted Media Mail | 0.00 |
| Presorted Library Mail | 0.00 |
| Bound Printed Matter (destination entry flats only) | 235.00 |
| Bound Printed Matter (parcels) | 0.00 |

Signature Confirmation Services

| Individual Pieces | Fee |  |
| :--- | :--- | :---: |
| First-Class Package Service—Retail | Retail | $\$ 3.05$ |
| First-Class Package Service-Commercial | Electronic | 2.60 |
| Package Services (Library Mail, Media Mail, | Electronic | 2.60 |
| Bound Printed Matter) | Electronic | 3.05 |
| Parcel Select | Electronic | 2.60 |
| Priority Mail | Retail | 3.60 |
|  | Electronic | 2.60 |
| USPS Retail Ground | Retail | 3.05 |
|  | Electronic | 2.60 |

Additional Signature Confirmation Services
Fee

Signature Confirmation Restricted Delivery Retail \$8.25
Electronic $\quad 7.80$

## Adult Signature Required

\$6.40
Adult Signature Restricted Delivery 6.66

## Business Reply Mail

|  | High Volume | Basic |  |
| :--- | ---: | ---: | ---: |
| Annual permit fee (letters and flats) | $\$ 235.00$ | $\$ 235.00$ |  |
| Annual permit fee (parcels only) | 0.00 | 0.00 |  |
| Annual account maintenance fee | 710.00 | none |  |
| 1-ounce letter price + per piece ${ }^{1}$ | $0.55+0.091$ | $0.55+0.83$ |  |
| 1-ounce flat price + per piece ${ }^{1}$ | $1.00+0.091$ | $1.00+0.83$ |  |
| Parcels per piece fee ${ }^{2,3}$ | 0.091 | 0.83 |  |
| Card price + per piece ${ }^{1}$ |  | $0.35+0.091$ | $0.35+0.83$ |
| Qualified Business Reply Mail |  |  |  |
| (QBRM) | High Volume | Basic |  |
| Annual permit fee | $\$ 0.00$ | $\$ 0.00$ |  |
| Annual account maintenance fee | 710.00 | 710.00 |  |
| Quarterly Fee | 2405.00 | none |  |
| 1-ounce letter price + per piece | $0.535+0.014$ | $0.535+0.070$ |  |
| 2-ounce letter price + per piece | $0.685+0.014$ | $0.685+0.070$ |  |
| Card price + per piece | High Volume | Basic |  |

## 202 Elements on the Face of a Mailpiece

### 1.0 All Mailpieces

### 1.1 Clear Space

A clear space must be available on all mail for the address, postage (permit imprint, postage stamp, or meter stamp), postmarks, and postal endorsements.

### 1.2 Delivery and Return Address

The delivery address specifies the location to which the USPS is to deliver a mailpiece. Except for mail prepared with detached address labels under 602.4.0, the piece must have the address of the intended recipient, visible and legible, only on the side of the piece bearing postage (Periodicals do not display postage and the address may appear on either side). Use at least 8-point type (each character must be at least 0.080 inch high). A sans-serif font is preferred. Addresses printed in all capital letters are also preferred. A return address is required in specific circumstances (see 4.2 and 602.1.5 for more information about return addresses). See 602 for additional information regarding addressing.)

### 1.3 Postage Payment

The mailer is responsible for proper payment of postage. Standards for postage payment are specified for each shape and class of mail.

### 2.0 Address Placement

### 2.1 Letters

The location of the delivery address on a letter-size mailpiece determines which dimensions are the length and height of the piece. The length is the dimension parallel to the address as read; the height is the dimension perpendicular to the length. Consequently, the placement of the address may render a piece nonmailable or nonmachinable (see 601.1.1.3). See 601.6.4 for addressing standards when a window envelope is used. On a letter-size piece, the recommended address placement is within the optical character reader (OCR) read area, which is a space on the address side of the mailpiece defined by these boundaries (see Exhibit 2.1):
a. Left: $1 / 2$ inch from the left edge of the piece.
b. Right: $1 / 2$ inch from the right edge of the piece.
c. Top: 2-3/4 inches from the bottom edge of the piece.
d. Bottom: $5 / 8$ inch from the bottom edge of the piece.


### 2.2 Flats

### 2.2.2 Address Placement on Enveloped or Polywrapped Pieces

The following standards apply to enveloped, polywrapped, or card-style Periodicals (including shrinkwrapped Firm bundles), Standard Mail, Bound Printed Matter, Media Mail, and Library Mail flats mailed at presorted, automation, or carrier route prices:
a. The "top" of the mailpiece is either of the shorter edges.
b. The entire delivery address must be within the top half of the mailpiece (see Exhibit 2.2.2), except under 2.2.2c or 2.2.2d. Optimal placement is at the top edge (while maintaining the $1 / 8$-inch clearance requirement).
c. If a vertical address will not fit entirely within the top half, the address may cross the midpoint if it is placed within 1 inch of the top edge.
d. If the delivery address is placed on an insert polywrapped with the host piece:

1. The address must not appear on a component that rotates within the bag.
2. The address must remain visible throughout the addressed component's range of motion.
3. The insert must be affixed to maintain the address entirely in the top half throughout processing and delivery or, if not affixed, the insert must maintain at least the beginning 0.5 inch of the address in the top half. The "beginning 0.5 inch" means the first half-inch of the recipient, delivery address, and city/state/ZIP Code lines, and not the end of each line.
Exhibit 2.2.2 Delivery Address on Enveloped, Polywrapped, and Card-Style Pieces


### 2.2.3 Address Placement on Bound or Folded Pieces

The following standards apply to bound or folded Periodicals, Standard Mail, Bound Printed Matter, Media Mail, and Library Mail flats mailed at presorted, automation, or carrier route prices not in envelopes or polywrap (see 2.2.2 for all card-style pieces):
a. The "top" is the upper edge of the mailpiece when the bound or final folded edge is vertical and on the right side of the piece. Exception: For Carrier Route (or Enhanced Carrier Route) saturation pieces, the "top" of the mailpiece is either of the shorter edges.
b. The entire delivery address must be within the top half of the mailpiece (see Exhibit 2.2.3), except under 2.2.3c. Optimal placement is at the top edge (while maintaining the $1 / 8$-inch clearance requirement).
c. If a vertical address will not fit entirely within the top half, the address may cross the midpoint if it is placed within 1 inch of the top edge.

Exhibit 2.2.3 Delivery Address on Bound or Folded Pieces


## Card Dimensions



Letter Dimensions


Mailpieces are classified by shape and by the way they are prepared. These classifications are based on how efficiently mailpieces can be processed on Postal Service equipment. The Postal Service classifies letters and cards into one of three categories: machinable, nonmachinable, and automation. For the purposes of determining mailability or machinabilty, the length is the dimension parallel to the address as read (601.1.1.2).

Machinable
Letters and Cards
(201.1.0)

Nonmachinable Letters (201.2.0)

If you prepare your letters and cards so that they have an accurate address and can be processed on Postal Service equipment, your mail is "machinable" and eligible for "presort" prices. Machinable mailpieces must meet specific standards, including size, shape, and weight.
Maximum weight: First-Class Mail, machinable letters and Standard Mail machinable letters: 3.3 ounces, Periodicals letters: 3.5 ounces.
Machinable letters must not meet any of the nonmachinable characteristics (201.2.0).
Dimensions:
■ Minimum: 5 inches long, 3-1/2 inches high, and 0.007 inch thick.
■ Maximum for First-Class Mail card prices: 6 inches long, 4-1/4 inches high, and 0.016 inch thick.

- Maximum for letters and other cards: 11-1/2 inches long, 6-1/8 inches high, and $1 / 4$ inch thick.

■ Rectangular, with four square corners and parallel opposite sides. Letter-size, card-type mailpieces made of cardstock may have finished corners that do not exceed a radius of $1 / 8$ inch.
Maximum weight: First-Class Mail and Periodicals nonmachinable letters 3.5 ounces; Standard Mail nonmachinable letters; less than 16 ounces.

- Presorted First-Class Mail letters are subject to a nonmachinable surcharge if they meet any of the characteristics in 201.2.1. The nonmachinable characteristics do not apply to pieces mailed at card prices.
- Standard Mail letters that have one or more of the nonmachinable characteristics in 201.2.1 are subject to the nonmachinable letter prices in 243.1.3.

Examples of a nonmachinable letter include:

- It has an aspect ratio (length divided by height) of less than 1.3 or more than 2.5 (a square envelope has an aspect ratio of 1 , making it nonmachinable).
- It is more than 4-1/4 inches high or more than 6 inches long and is less than 0.009 inch thick.
- It has clasps, strings, buttons, or similar closure devices.
$\square$ It is too rigid.
- It has a delivery address parallel to the shorter side of the mailpiece.

■ It contains items such as pens, pencils, or keys that create an uneven thickness.

- Letters with nonpaper surfaces, other than envelope windows or attachments that are allowed under eligibility standards by class of mail.

Automation Letters and Cards
(201.3.0)

If your letter-size mailpiece is machinable and displays the correct delivery point barcode or Intelligent Mail barcode, you may qualify for lower, "automation" prices. A letter or card meets automation standards and qualifies for automation prices if it meets the specific addressing, barcoding, and design standards.
For additional information, see:
■ Quick Service Guide 201a, Designing Letters and Cards for Automated Processing.
■ Quick Service Guide 201b, Using Tabs, Wafer Seals, and Glue Strips.
Maximum weight:
■ First-Class Mail automation letters: 3.5 ounces.

- Periodicals automation letters: 3.5 ounces.

■ Standard Mail automation letters and carrier route letters: 3.5 ounces.

- See 201.3.6 for heavy letter mail weighing over 3 ounces.

Shape: rectangular. Aspect ratio (length divided by height): 1.3 to 2.5 (201.3.7).
Dimensions:
■ Minimum: $3-1 / 2$ inches high, 5 inches long, and either 0.007 inch thick if not more than 4-1/4 inches high and 6 inches long; or 0.009 inch thick if more than 4-1/4 inches high or 6 inches long, or both.
■ Maximum for First-Class Mail card prices: 4-1/4 inches high, 6 inches long, and 0.016 inch thick.

- Maximum for letters and other cards: 6-1/8 inches high, 11-1/2 inches long, and 1/4 inch thick.

Length is the dimension parallel to the address as read (601.1.1.2).
All letter-size reply cards and envelopes (Business Reply Mail, Courtesy Reply Mail, and meter reply mail) provided as enclosures must meet the physical standards for automation letters and cards in 201.3.17.

Overview Letter-size mail and card-size pieces meeting the applicable automation standards are entitled to automation prices. This Quick Service Guide summarizes the standards for mail with $100 \%$ delivery point barcodes and mail without barcodes processed on USPS optical character readers (OCRs).

Physical
Standards
(201.3.0,

Must meet all physical standards in 201.3.0.
Aspect ratio from 1.3 to 2.5 (201.3.7).
Dimensions:
708.4.0)

- Minimum: 3-1/2 inches high, 5 inches long, and either 0.007 inch thick if not more than 4-1/4 inches high and 6 inches long; or 0.009 inch thick if more than $4-1 / 4$ inches high or 6 inches long, or both.
■ Maximum for cards at card rates: 4-1/4 inches high, 6 inches long, and 0.016 inch thick.
■ Maximum for letters and other cards: 6-1/8 inches high, 11-1/2 inches long, $1 / 4$ inch thick.
■ Rectangular, with four square corners and parallel opposite sides. Letter-size, card-type mailpieces made of cardstock may have finished corners that do not exceed a radius of 0.125 inch ( $1 / 8$ inch).

Maximum Weight:
■ First-Class Mail Presorted Machinable-3.3 ounces ( 0.2063 pound).
■ First-Class Mail Automation-3.5 ounces ( 0.2188 pound). ${ }^{1}$

- Periodicals Barcoded (Automation)-3.5 ounces ( 0.2188 pound). ${ }^{1}$

■ Standard Mail Automation-3.5 ounces ( 0.2188 pound). ${ }^{1}$
■ Enhanced Carrier Route- 3.5 ounces ( 0.2188 pound). ${ }^{1}$

1. Heavy letters over 3 ounces, if barcoded, must bear an address block delivery point barcode under 201.3.6, and be part of a $100 \%$ delivery point or Intelligent Mail barcoded mailing. Heavy letters must be prepared in a sealed envelope, and may not contain stiff enclosures or be prepared as a self-mailer or booklet-type mailpiece.

## Prohibitions:

■ Polywrap, polybag, and shrinkwrap.
■ Clasps, strings, staples, buttons, or protrusions that might impede or damage the mail or mail processing equipment (201.3.8).

Other machinability standards:
■ Rigid and odd-shaped items prohibited or restricted (201.3.10).
■ Tabbing for self-mailers or booklets (see 201.3.11 or Quick Service Guide 201b).
Pieces with delivery point barcodes or Intelligent Mail barcodes must meet all standards in 708.4.0:
■ Format of barcode bars (e.g., dimensions and spacing, 708.4.2).
■ Minimum clearance around barcode for barcodes printed on a mailpiece or label: 1/8 inch on left and right sides; $1 / 25$ inch above and below barcode.

- Placement of address block barcode, lower right barcode, or barcode within a window: see page two.

■ Reflectance standards for barcode and portion of mailpiece on which barcode is printed (708.4.4).
Barcode in Address Block
(202.5.0)

When the barcode is included as part of the address block the barcode must be placed in one of these positions:
■ Above the address line containing the recipient's name.

- Below the city, state, and ZIP Code line.
- Above or below the keyline information.

■ Above or below the optional endorsement line.

## Quick Service

Guide

Physical Standards for Automation-Compatible Mail (201.3.0)


Barcode Location: delivery point barcode or Intelligent Mail barcode either within address block or within barcode clear zone in lower right corner of mailpiece (202.5.0).

Address Block Barcode: (202.5.0) Within address block (shown by dashed lines) must be:

- Rightmost bar-at least $1 / 2$ inch from right edge of the mailpiece.
- Leftmost bar-less than 10-1/2 inches from right edge, and at least $1 / 2$ inch from the left edge.
- Top of each bar-less than 4 inches from bottom edge of mailpiece.
- Bottom line in address block including barcode-at least $5 / 8$ inch from bottom edge of the mailpiece.
The minimum clearance between the barcode and any information line above or below it within the address block must be at least $0.040(1 / 25)$ inch for POSTNET barcode or 0.028 inch for an Intelligent Mail barcode. The separation between the barcode and the top line or bottom line of the address block must not exceed 0.625 (5/8) inch.


## Recommended Address Placement:

On a letter-size piece, the recommended address placement is within the optical character reader (OCR) read area, which is a space on the address side of the mailpiece defined by these boundaries (202.2.1):

- Left: $1 / 2$ inch from the left edge of the piece.
- Right: $1 / 2$ inch from the right edge of the piece.
- Top: 2-3/4 inches from the bottom edge of the piece.
- Bottom: $5 / 8$ inch from the bottom edge of the piece.

Envelope Window and Label

## Placement:

0.125 ( $1 / 8$ ) inch-minimum clearance between leftmost and rightmost bars and any printing or window edge.
0.040 ( $1 / 25$ ) inch-minimum clearance between POSTNET barcode and top and bottom edges of window. 0.028 inch-minimum clearance
between Intelligent Mail barcode and top and bottom edges of window.

For envelope window, a clear space must be maintained when insert is moved to its full limits in each direction within envelope (202.5.0).

## Address Label Barcode Placement:

0.125 (1/8) inch—minimum clearance between the barcode and the left and right edges of the address label. $0.040(1 / 25)$ inch-minimum clearance between POSTNET barcode and top and bottom edges of address label. 0.028 inch-minimum clearance between Intelligent Mail barcode and top and bottom edges of address label.

For Barcode in Lower Right
Corner Location: Leftmost bar
between 4-1/4 inches and 3-1/2
inches from right edge (202.5.0).
Barcode Window: If the barcode is printed on an insert to appear through a window in the lower right corner, see 202.5.1.3.

Barcode Skew: The combined effects of positional skew (slant or tilt of the entire barcode baseline) and rotational skew (slant or tilt of the individual barcode bars) for a barcode on a card-size or a letter-size piece must be limited to a maximum rotation of the bars of $\pm 5$ degrees from a perpendicular to the bottom edge of the piece. The individual bars of a barcode must not shift (be vertically offset) more than 0.015 inch from the average baseline of the barcode (708.4.4.1).

Overview Flat-size pieces meeting the applicable automation standards in 201.3.0 are entitled to automation or Periodicals machinable prices. Size, weight, thickness, polywrap, and flexibility standards vary for the class of mail. For eligibility and preparation standards for specific price options, see the appropriate Quick Service Guide above.
Physical Standards
(201.6.0)

Shape: rectangular, with four square corners, or with finished corners that do not exceed a radius of 0.125 inch ( $1 / 8$ inch).

Dimensions:

- Minimum height is 5 inches. Maximum height is 12 inches.
- Minimum length is 6 inches. Maximum length is 15 inches.
- For bound or folded pieces, the edge perpendicular to the bound edge or folded edge may not exceed 12 inches.
- Minimum thickness is 0.009 inch. Maximum thickness is 0.75 inch.

The length of a flat-size mailpiece is the longest dimension. The height is the dimension perpendicular to the length (201.4.2).
Maximum weight:
■ First-Class Mail: 13 ounces.

- Periodicals: 20 ounces for pieces prepared under 201.6.0.
- Standard Mail: less than 16 ounces.
- Bound Printed Matter: 20 ounces.

Uniform thickness: The contents must be uniformly thick so that any bumps, protrusions, or irregularities do not cause more than $1 / 4$ inch variance in thickness. The mailpiece must have a smooth and regular shape and be free of creases, folds, tears, or other irregularities (201.6.5).
Flexibility and deflection: automation flats must meet the flexibility standards in 201.6.5 and deflection standards in 201.4.6.
Polywrap films and similar coverings must meet the standards in 201.4.4. A list of approved polywrap and polywrap manufacturers is available on ribbs.usps.gov. The wrap direction must be around the longer axis of the mailpiece, with the seam parallel to that axis. The longer axis is always parallel to the length of the mailpiece. The preferred seam placement is on the nonaddressed side of the mailpiece.
Prohibitions: Clasps, strings, buttons, or other protrusions; also staples, unless properly used as a binding method (201.6.5).
Delivery
Flats must have the address of the intended recipient, visible and legible, only on the side of the piece bearing postage. (Periodicals do not display postage and the address may appear on either side.) Use at least 8 -point type for addresses on flats prepared without delivery point barcodes. A sans-serif font printed in all capital letters is preferred. The individual characters in the address cannot overlap. The individual lines in the address cannot touch or overlap. A minimum 0.028-inch clear space between lines is preferred. Mailers preparing flats with POSTNET or Intelligent Mail barcode delivery point routing codes may print addresses in all capital letters and a minimum of 6-point type.

## Address

On all Periodicals, Standard Mail, Bound Printed Matter, Media Mail, and Library Mail flats mailed at presorted, automation, or carrier route prices, mailers must place the delivery address parallel or perpendicular to the top edge on the front or the back of the mailpiece and within the top half of the mailpiece. If there is a bound or folded edge, the address as read must be within the top half when the bound or folded edge is to the right. It cannot be upside down as read in relation to the top edge.
If the address is placed on a mailing wrapper, the address must be on a flat side, not on a fold. If a polybag is used, the address must not appear on a component that rotates within the bag and must remain visible throughout the addressed component's range of motion. See 207.3.3.11 for addresses prepared on Periodicals label carriers.
Barcodes Barcodes must be at least $1 / 8$ inch from any edge of the address side.
(202.5.0)

Address block barcodes must be in one of these four positions:

- Above the address line containing the recipient's name.
- Below the city, state, and ZIP Code line.
- Above or below the keyline information.
- Above or below the optional endorsement line.

The surface the barcode is printed on must meet the reflectance standards in 708.4.4.

The minimum clearance between the barcode and any information line above or below it within the address block must be at least $0.040(1 / 25)$ inch for POSTNET barcode or 0.028 inch for an Intelligent Mail barcode. The separation between the barcode and the top line or bottom line of the address block must not exceed 0.625 ( $5 / 8$ ) inch. The clearance between the leftmost and rightmost bars and any printing must be at least 0.125 ( $1 / 8$ inch).

## Window Envelope Barcode Placement:

■ $0.125(1 / 8)$ inch-minimum clearance between the leftmost and rightmost bars and any printing or window edge.
■ $0.040(1 / 25)$ inch—minimum clearance between POSTNET barcode and top and bottom edges of window.

- 0.028 inch-minimum clearance between Intelligent Mail barcode and top and bottom edges of window.

For envelope window, a clear space must be maintained when insert is moved to its full limits in each direction within envelope (202.5.0).

## Address Label Barcode Placement:

- 0.125 ( $1 / 8$ ) inch—minimum clearance between the barcode and the left and right edges of the address label.
■ $0.040(1 / 25)$ inch—minimum clearance between POSTNET barcode and top and bottom edges of address label.
- 0.028 inch-minimum clearance between Intelligent Mail barcode and top and bottom edges of address label.

First-Class Mail, Standard Mail, Bound Printed Matter, and Periodicals (201.3.0)

## Length

Minimum: 6 inches
Maximum: 15 inches

## Height

Minimum: 5 inches
Maximum: 12 inches
Thickness
Minimum: 0.009 inch
Maximum: $3 / 4$ inch

## Maximum Weight

■ First-Class Mail cannot weigh more than 13 ounces.

- Standard Mail must weigh less than 16 ounces.
- Periodicals and Bound Printed Matter cannot weigh more than 20 ounces.


## Flexibility

Must meet flexibility standards in 201.4.3 and deflection standards in 201.4.6.


## Polywrapped Pieces

Must meet all six properties in Exhibit 201.4.5.1.
If an address label is used on the outside of the polywrapped piece, the haze property is not required. Polywrap seam must be parallel to longest dimension.
The preferred seam placement is on the nonaddressed side of the mailpiece. If seam is on the addressed side, it must not cover the delivery address, barcode, postage area, or any required markings.
Flat-Size Booklet-Type Mailpieces (201.6.5.3)
The contents of the mailpiece prepared in sleeves or other wrappers must be sufficiently secure in the sleeve or wrapper to stay in place during processing. If material bearing the delivery information or barcode for the mailpiece is enclosed in a partial wrapper, that wrapper must be sufficiently secure to prevent the contents from shifting and obscuring the delivery address or barcode.

Overview The Move Update standard is a means of reducing the number of mailpieces in a mailing that require forwarding or return by the periodic matching of a mailer's address records with change-of-address orders received and maintained by the Postal Service. Mailers who claim presorted or automation prices for FirstClass Mail or Standard Mail must demonstrate that they have updated their mailing list within 95 days before the mailing date.
The Postal Service offers four preapproved methods: Address Change Service (ACS), National Change of Address Linkage System (NCOA ${ }^{\text {Link }}$ ), and ancillary service endorsements except for Forwarding Service Requested. Alternative methods that require separate approval also are offered for First-Class Mail. Mailers must use one of the preapproved or alternative methods to meet the Move Update standard.

The Move Update standard is met when an address used on a mailpiece in a mailing for any class of mail is updated with an approved method and the same address is used in a commercial First-Class Mail or Standard Mail mailing within 95 days after the address has been updated. Except for mail bearing an alternative address format, addresses used on all pieces claiming Standard Mail prices are required to meet the Move Update standard.

## Address Change

 Service (507.4.2)
## National Change

 of AddressLinkage System
(602.5.0)

Address Change Service (ACS) is an electronic enhancement to traditional, manual methods of providing change-of-address (COA) information to mailers. The system is designed to reduce the volume of manual (printed) address-correction notifications handled by both the Postal Service and mailers and to centralize and automate the provision of address correction information to mailers. Mailers add a unique mailer identification code to the address area of their mailpieces to identify them as ACS participants.

ACS may be used on any class of mail to qualify the addresses in a mailing list that is also used for FirstClass Mail or Standard Mail mailings. First-Class Mail mailers who are ACS participants may use the ancillary service endorsement "Change Service Requested" to receive an electronic notice of the change-of-address information and prevent the mailpiece from being forwarded to the new address or returned to the sender. Electronic notices can be obtained on a variety of electronic media.

A mailer may determine the frequency with which to use an ancillary endorsement and ACS participant code, as long as the mailer can certify that each address in a First-Class Mail or Standard Mail mailing has been updated for customer moves within 95 days before the mailing date.
ACS is available for First-Class Mail, Periodicals, and Standard Mail. ACS is available monthly, weekly, or more frequently, depending on the needs and ACS volume of the mailer.
See example of an ACS code in Quick Service Guide 708, Optional Information Lines.
Benefits:
■ ACS provides significant cost-saving benefits to mailers and the Postal Service.

- ACS participants can use electronically generated address correction information to update their mailing lists more easily and in a more timely manner.
National Change of Address Linkage System (NCOA ${ }^{\text {Link }}$ ) is an address correction service provided to mailers through companies licensed by the Postal Service. Updated change-of-address information for the entire country is provided on a regular basis to the licensees by the Postal Service. The licensees match mailing lists submitted to them by mailers on tape or disk against the computerized information. If a match is made, NCOA ${ }^{\text {Link }}$ can correct the address before it is printed.
Benefits:
■ Reduces undeliverable mail by providing the most current address information, including standardized and delivery point coded addresses, for matches made to the NCOA ${ }^{\text {Link }}$ file for individual, family, and business moves.
■ Prevents remailings after address corrections are received because the address correction is applied prior to the mailing.
■ Reduces mailer costs by reducing the number of undeliverable mailpieces.
- Provides faster product/service marketing through accurate mail delivery.

For more information about NCOA ${ }^{\text {Link }}$, including a list of licensees, see Postal Explorer (pe.usps.com) > Address Quality > Address Management Services > Move Update > NCOA Link Systems.

# Commercial Letters, Postcards, Flats, and Parcels Move Update Standard 

## Quick Service

Guide

## Ancillary Service Endorsements <br> (507.1.5)

Any mailer may use one of the four ancillary service endorsements below to request a notification of the addressee's new address and provide the Postal Service with instruction on how to handle undeliverable-as-addressed mail. When these endorsements are used without participation in ACS, manual notices are provided. The handling of Standard Mail items participating in ACS may be different than noted below. See DMM Exhibit 507.1.5.3a.
Mailers may use the following endorsements with First-Class Mail and Standard Mail service to initiate this updating method:
Address Service Requested: The mailpiece is forwarded to the new location when possible and a printed notice is returned to the mailer with the new address information. This notice is then used by the mailer to update the address list.

- Months 1-12: the mailpiece is forwarded at no charge; the mailer is provided a separate notice of new address and charged an address correction fee.
■ Months 13-18: for First-Class Mail, the mailpiece is returned with the new address attached at no charge. For Standard Mail, the mailpiece is returned at a weighted fee. The weighted fee is 2.472 times the applicable single-piece First-Class Mail or Priority Mail postage.
- After month 18 or if undeliverable at any time: the mailpiece is returned with reason for nondelivery. Fee charged for Standard Mail
Return Service Requested: The mailpiece is returned with the new address information affixed. No forwarding service is provided. The return of First-Class Mail is provided at no charge. Standard Mail is returned at either the single-piece First-Class Mail or Priority Mail price, depending on the weight of the piece. The mailer then updates the address information in the file and may mail a new piece to the new address.
Change Service Requested: A separate notice of new address or reason for nondelivery is provided (in either case, an electronic address correction fee is charged); USPS disposes of the mailpiece. This endorsement is available only when used in conjunction with electronic Address Change Service for FirstClass Mail pieces.
Temp-Return Service Requested: This endorsement is only available for First-Class Mail pieces. The mailpiece is returned with the new address or reason for nondelivery attached. If this is a temporary change of address, the piece is forwarded; no separate notice of new temporary change-of-address is provided.

For an address to meet the Move Update requirement by this method, the mailer must send at least one letter or card to the address with an approved ancillary service endorsement within 95 days before reuse of the address in a First-Class Mail mailing. To complete the Move Update process, the mailer must make the address changes received as a result of the use of the approved ancillary service endorsement. It is recommended that mailers retain address correction records for up to two years.
Benefits: Ancillary service endorsements allow the sender to obtain, on request, the addressee's new (forwarding) address (if the addressee filed a change-of-address order with the Postal Service) or the reason for nondelivery. These endorsements also provide the Postal Service with instructions for the disposition of undeliverable-as-addressed mail.

Alternative Methods
(602.5.0)

Additional Information

Mailer Move Update Process Certification and USPS-approved alternative methods for mailers with legitimate restrictions on incorporating USPS-supplied change-of-address information into their mailing lists. The National Customer Support Center administers and approves both Mailer Move Update Process Certification and alternative methods.

Phone: National Customer Support Center (NCSC) at (800) 238-3150.
Internet: Postal Explorer (pe.usps.com) > Address Quality > Address Management Services > Move Update.
201.1.1.1

## Physical Standards

### 3.16 <br> Booklets

### 3.16.1 Definition

Booklets must have a bound edge (spine.) Sheets that are fastened with at least two staples in the manufacturing fold (saddle stitched), perfect bound, pressed-glued, or joined together by another binding method that produces a spine where pages are attached together are considered booklets. Booklets are open on three sides before sealing, similar in design to a book. In general, booklets must be uniformly thick. Large bound booklets that are folded for mailing may qualify for automation and machinable prices if the final mailpiece remains nearly uniform in thickness and conforms to all other automation standards.

### 3.16.2 Paper

Booklet covers generally must be made with a minimum paper basis weight of 60 -pounds or equivalent. Minimum basis weights are higher for some designs (see 3.16.4).

### 3.16.3 Physical Standards for Booklets

Booklets must be:
a. Height: not more than 6 inches or less than 3.5 inches high.
b. Length: not more than 10.5 inches or less than 5 inches long. See Exhibit 3.16.5 through Exhibit 3.16.8 for some booklet designs with shorter maximum lengths.
c. Thickness: not more than 0.25 inch or less than 0.009 inch thick.
d. Weight: not more than 3 ounces.
e. Aspect ratio: within 1.3 to 2.5 (see 3.7).

### 3.16.4 General Booklet Design and Sealing

The position of the final fold and intermediate fold (or spine) for letter-sized booklets varies according to the specific design of the mailpiece. Open edges can be sealed with tabs, cellophane tape, glue lines, or glue spots. Except for the simple spine wallet-style design with a height of 4 inches and a maximum length of 8 inches; tabs used as seals on the leading edge of small booklets less than 5 inches high, may be placed closer to the top and bottom edges than shown in Exhibit 3.16.5 through Exhibit 3.16.8 and may overlap in some cases. See Exhibit 3.16.5 through Exhibit 3.16.8 for design and sealing standards by type of design.

### 3.16.5 Simple Spine

The spine forms the bottom edge of the mailpiece. The length or method used to seal the booklet determines the weight of the paper forming the cover.

Exhibit 3.16.5 Simple Spine Booklets

| SIMPLE SPINE BOOKLETS |
| :--- | :--- |
| Maximum weight-3 ounces |
| Maximum height-6 inches |
| Maximum length-9.5 inches unless noted |
| Cover paper weight-80-pound paper unless noted: see Exhibit 3.2 |


| LIGHTWEIGHT SIMPLE SPINE BOOKLETS |
| :--- | :--- |
| Maximum weight-0.8 ounce |
| Maximum height-6 inches |
| Maximum length-10.5 inches |
| Cover paper weight-70-pound paper unless noted: see Exhibit 3.2 |$\quad$| Cover extends no more than $5 / 8$ inch beyond |
| :--- |
| inner pages. |
| Seal with a continuous glue line as described in |
| 3.11h. |

201.3.16.5
MID-WEIGHT SIMPLE SPINE BOOKLETS
Weight-over 0.8 ounce up to 1.6 ounces
Maximum height-6 inches
Maximum length-10.5 inches
Cover paper weight-70-pound paper unless noted: see Exhibit 3.2
HEAVY WEIGHT SIMPLE SPINE BOOKLETS
Weight-over 1.6 ounces up to 3 ounces
Maximum height-6 inches
Maximum length-10.5 inches
Cover paper weight-70-pound paper unless otherwise noted: see Exhibit 3.2

### 3.16.6 Wallet Style Booklets

A spine forms the bottom edge. Wallet style booklets must be from 5.2 inches to 8 inches long, 4 inches high; can weigh up to 2.5 ounces; and must be sealed with nonperforated tabs. Tab size and placement are dictated by the weight of the booklet

WALLET STYLE BOOKLETS
Maximum weight-2.5 ounces
Maximum height-4 inches
Maximum length -5.2 to 8 inches
Cover paper weight-70-pound paper unless otherwise noted: see Exhibit 3.2


Cover:
Entire booklet 60-pound paper, OR
Cover 70-pound paper, inner pages 50-pound paper.

Booklets up to 2 ounces: sealed with 1.5" nonperforated tabs placed 1-1/4" from bottom leading and trailing edge.
Over 2 ounces: use 2" nonperforated tabs placed $3 / 4$ " from bottom leading and trailing edge.
$\pm 1 / 8^{\prime \prime}$ vertical tolerance for tab placement in both cases.

## OBLONG BOOKLETS

Maximum weight-3 ounces
Maximum height-6 inches
Maximum length-10.5 inches
Cover paper weight-70-pound paper unless otherwise noted: see Exhibit 3.2

| All Tab | Cover: <br> 5" to 9" long: 60-pound paper <br> Over 9" up to 10.5": 70-pound paper <br> Place two 1.5" nonperforated tabs on the top <br> edge and one tab on trailing edge. Position top <br> tabs 1-inch from left and right edges. Position one <br> $1.5 " ~ n o n p e r f o r a t e d ~ t a b ~ i n ~ t h e ~ m i d d l e ~ o f ~ t h e ~ t r a i l i n g ~$ |
| :--- | :--- |
| edge. |  |

### 3.16.8 Folded Booklets

Folded booklets are mailpieces that are bound and then folded to letter-size. The folded spine may be the leading edge or at the top of the booklet. If necessary, the booklet may be prepared with the spine as the trailing edge, however, this configuration is not recommended. The cover is at least 40-pound paper. Folded booklets must be sealed with nonperforated 1.5" tabs.

## Exhibit 3.16.8 Folded Booklets

| FOLDED BOOKLETS <br> Maximum weight-3 ounces <br> Maximum height-6 inches <br> Maximum length - 10.5 inches un | s noted |
| :---: | :---: |
| Vertical Spine | Cover paper weight-40-pound paper Two 1.5" nonperforated tabs on leading edge and one tab on trailing edge. Position upper tabs within 1 -inch from the top edge. Position lower leading tab 0.5 inch from the bottom edge. |
| Horizontal Spine | Cover paper weight up to 9 " $\mathrm{L}=50 \mathrm{lb}$; <br> over 9" L up to $10.5^{\prime \prime}=60 \mathrm{lb}$ <br> Tabs up to $2 \mathrm{oz}=1.5^{\prime \prime}$ nonperforated tabs; <br> over $2 \mathrm{oz}=2$ " nonperforated tabs <br> Spine at top on address-side panel <br> Place one tab on the leading and trailing edge within 1" from the top; position one tab on the lower leading edge 0.5 " from the bottom. |


Flaps - extended portion of the address side panel as the final fold over and secured to non-address side panel. Flaps are used for closure of mailpiece.

- on horizontal folded pieces, external flap must extend from top on non-address side; be a minimum $1.5^{\prime \prime} \mathrm{L}$ at the longest point, but extend to no closer than 1" from bottom.
- on vertical folded pieces, external flap must extend on non-address side from lead to trail edge; be minimum 5"L at the longest point, but extend no closer than $1^{\prime \prime}$ from trail edge.
- die-cut shape external flaps are allowed. Edge along contour must be well sealed to panel using tabs, glue spots or elongated glueline, however a $1 / 8$ " continuous glue line to seal along the contour of the die-cut pattern's edge is highly recommended.

Height: $3.5^{\prime \prime} \mathrm{min}, 6 " \mathrm{max}$
Length: $5^{\prime \prime}$ min, $10.5^{\prime \prime}$ max
Weight - 3oz max
Non-address side flaps
Non-address sho edge is to the
As shown: Lead edg
left, Trail edge is to the right
 a panel count as "one and the same" panel. Folded Self-Mailer letters have a minimum of two panels.
Panels - created when sheets of paper are folded; each folded section of a sheet is a separate panel and are equal or nearly equal in size. Both sides of
- when combinations of folding techniques are used, resulting in panels of differing sizes, shorter panels must be internal and covered by a full size panel. - internal partial panels are counted toward the maximum number of panels permitted by design.
- the final folded panel creates the non-address side of the mailpiece by folding from bottom to top, or lead to trail edge. Panel may be shorter but not
exceed 1 " from the top or trail edge; however when a (2) tab configuration is applicable, lead and trail placement is required for bottom - top panel design.

General Standards
 *illustrations of glue closure represented below are not to scale.


## Continuous Glue Line 1/8" wide to within $1 / 4$ ", of each edge <br> $1 / 8$ wide to within $1 / 4$ of each edge


Continuous Glue Line *illustrations of tabs represented below are not to scale.

Non-Perforated Tabs
2- 3 tabs required
Placement - either at
Placement - either at
top or on lead/trail
adjacent edge(s).
Lower lead edge tab
bottom edge.
Other Elements
Thumb / Insertion Notch - a 1/2" semi-circular die-cut notch may be placed only on the trail edge of the address or non-address panel.

Internal Attachments / Loose enclosures

- if multiple attachments are adhered, they must be nearly uniform in thickness.
 - loose enclosures must be secured in a pocket or another method that ensures containment within mailpiece and prevents excessive shift. Recommended Standards
Co-Efficient of Friction (pinetic coefficient of friction (paper to same paper) 0.26 to 0.34
Static
- static charge less than 2.0 kv
$\frac{\text { Paper Cover Coating }}{\text { - full coverage coating. }}$
Address Placement


| Folded Self-Mailer Standards - Decision Tree Design Matrix |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DMM 201.3.14-15 must be referenced for official standards | Basic FSM | Optional Mailpiece Design Elements (per DMM 201.3.14*) |  |  |  | Tear-off Opening Device on Lead and/or Trail Edge (Unenveloped per DMM 201.3.15.2) |
|  |  | Quarter-Fold | Interior Attachments or Loose Enclosures in Pocket | Perforations on Cover Non-Address Side Only | Die-Cutout Windows on Cover Address or Non-address Side |  |
| Paper Basis Weight Book Grade (min) <br> (Text, Offset) | (7010 up to 102 | 70 lb up to $10 z$ <br> 80 lb over $10 z$ <br> and only <br> allowed with the Quarter-fold design | 801b up to 102 10010 over 102 | $\left\lvert\, \begin{aligned} & 1001 \text { bup to } 102 \\ & \text { 1201b over } 102\end{aligned}\right.$ | 1001 b up to 102 1201b over 102 | 60 lb min <br> 80 lb recommended if over 1 oz or contains inserts |
| Fold Style / Orientation | Horizontal - final fold on bottom <br> Full panel folded up to top on non-address side <br> External flap folded down from top of nonaddress side. <br> Vertical (Oblong) - final fold on Lead edge to non-address side Trail edge | Quarter-Fold - first fold at Lead edge; final fold on bottom edge | Same as Basic FSM <br> or <br> "Open-Sleeve (Unenveloped - 201.3.15.1) - two symmetrical horizontal panels sealed together along top \& bottom using $1 / 8^{\prime \prime}$ continuous glue ine. If flaps are used they inner flaps glued together. | Same as Basic FSM | Same as Basic FSM <br> *Open-Sleeve (Unenveloped - 201.3.15.1) - two symmetrical horizontal panels sealed together along top \& bottom using $1 / 8^{\prime \prime}$ continuous glue line. If flaps are used the must be $1.5^{\prime \prime}$ min inner flaps glued together. | N/A |
| Closure Method - Glue (outermost spots or lines must be within $1 / 4^{\prime \prime}$ of edges) <br> Not applicable with nested sheets | Up to $10 z-1 / 8^{\prime \prime}$ W continuous glue line or (3) $3 / 8^{\prime \prime}$ spots or (3) elongated glue lines $1 / 8^{\prime \prime} \mathrm{W} \times 1 / 2^{\prime \prime} \mathrm{L}$ <br> Over $1 \mathrm{oz}-1 / 8^{\prime \prime} W$ continuous glue line or 4) $3 / 8^{\prime \prime}$ spots or (4) elongated glue lines $1 / 8^{\prime \prime} W \times 1^{\prime \prime} L$ or $1 / 4^{\prime \prime} \times 1 / 2^{\prime \prime}$ | Glue seal method cannot be used on this mailpiece | Up to $10 z-1 / 8^{\text {" }} \mathrm{W}$ continuous glue line or (4) $3 / 8^{\prime \prime}$ spots or elongated glue lines $1 / 8^{\prime \prime} \mathrm{W} \times 1 / 2^{\prime \prime} \mathrm{L}$ <br> Over 10 - same as Basic FSM over 1oz standard | Up to $10 z-1 / 8^{\prime \prime} \mathrm{W}$ continuous glue line or (4) $3 / 8^{\prime \prime}$ spots or <br> elongated glue lines $1 / 8^{\prime \prime} \mathrm{W} \times 1 / 2^{\prime \prime} \mathrm{L}$ <br> Over 1oz - same as Basic FSM over 1oz standard | Up to $10 z-1 / 8^{\prime \prime} \mathrm{W}$ continuous glue line or (4) $3 / 8^{\prime \prime}$ spots or <br> elongated glue lines $1 / 8^{\prime \prime} \mathrm{W} \times 1 / 2^{\prime \prime} \mathrm{L}$ <br> Over 1oz - same as Basic FSM over $10 z$ standard | Complete seal along unfolded edges. <br> A perforated horizontal line joining the Lead and Trail edge perforation is allowed. |
| Closure Method - Tabs <br> (Non-Perforated) | Up to 1oz-(2) $1^{\prime \prime}$ tabs <br> Over 1oz - (2) $1.5^{\prime \prime}$ tabs <br> Placement: <br> Tabs can be placed on top within $1^{\prime \prime}$ of Lead/Trail edge or <br> on Lead/Trail edge within 1 " of top edge | Up to 102 - (2) 1 " tabs, Newsprint - (2) $1.5^{5}$ tabs; <br> Tabs placed either on Top within 1" of within 1 " of Top; <br> Over 1oz - (3) $1.5^{\prime \prime}$ tabs placed: <br> (2) on Lead edge - one within $1^{1 "}$ of Top, edge within $1^{\prime \prime}$ of Top one $1 / 2^{\prime \prime}$ from bottom and 3rd tab on Trail | Up to 10 z - (2) 1.5 "tabs placed either on Top within 1 ot within 11 of Top edgge; <br> Over 10z- (2) 2" tabs placed either on Top within 1 " of Lead/Trail edge or on Lead/Trail within 1 " of Top edge Top edge <br> ${ }_{(3)}^{o r}$ within 1 " of top, one $12^{2}$ " rom Botto edge - one and 3 rd tab on Trail edge within 1 " of Top |  | Up to $10 z$ - (2) 1.5 "tabs placed either on Top within 1 "of Top edge; <br> Over $10 z$ - (2) 2 " tabs placed either on Top within 1" of Lead/Trail edge or on Lead/Trial within 1 " o Top edge <br> (3) $1.5{ }^{\prime \prime}$ tabs with (2) placed on Lead edge - one within 1" of top, one $1 / 22^{17}$ from Botom and 3 rcd tab on Trail edge within 1 " of Top | $\xrightarrow{\text { N/A }}$ Tabs are not used on this mailipiece |
| Host Piece Panels | 2 min to 12 max | $\begin{array}{\|l} 4 \text { min to } 12 \text { panels max } \\ \text { except } \\ \text { Newsprint - } 8 \text { min to } 24 \text { panels max } \end{array}$ | Same as Basic FSM | Same as Basic FSM | Same as Basic FSM | N/A |
| Interior Attachment / Loose Enclosure Thickness | N/A | Internal attachment: <br> 012 max, secured .5 " from all edges <br> Reply envelope incorporated within first iod to prevent separation from mailipiece | .05" when total piece weight is up to $10 z$ .o9" when total piece weight is over 1oz Attachment(s) must be secured . 5 " min from all edges. Losese enclosures (paper) must remain secure in Locket or other containment method (pocket does not count as a panel) | $05^{\prime \prime}$ when total piece weight is up to $10 z$ $09^{\prime \prime}$ when total piece weight is over 1oz Attachment(s) must be secured $.5^{\prime \prime} \mathrm{min}$ from all edges. <br> Loose enclosures (paper) must remain secure in pocket or other containment method (pocket does not count as a panel) | 05" when total piece weight is up to $10 z$ .09" when total piece weight is over $10 z$ Attachment(s) must be secured $.5^{\prime \prime} \mathrm{min}$ from all edges. <br> Loose enclosures (paper) must remain secure in pocket or other containment method (pocket does not count as a panel) | N/A |
| Perforations | N/A | mailiece <br> When newsprint paper is used on this malipiece | Pull-Open Verical Strip <br> clear zone (non-perf) from Lead edge and $2^{\prime \prime}$ ull-O <br> Strip in fap. <br> Lead/Trail edge sealed to within 1 " of Top <br> 1 mm Cut (max) to 1 mm Tie (min) ratio or Dual line tear-strip - spaced $1 / 2^{\prime \prime}$ - 1 " apart <br> -Pop-Out Pane - full perimeter perforation 4" max size <br> 1" clear zone (non-perf) from all edges <br> Multi-panels, must space 1" apart <br> mm Cut (max) to 1 mm Tie ( min) ratio <br> -Pop-Open Pane - three sides perforated max size <br> "clear zone (non-perf) from all edges Multi-panels, must be spaced 1" apart 1 mm Cut (max) to 1 mm Tie (min) ratio <br> *Rectangle, Square, Circle, Oval shape | Pull-Open Vertical Strip: <br> 5 " clear zone (non-perf) from Lead edge and $2^{\prime \prime}$ from Trail edge -or <br> Pull-Open Horizontal Strip in flap: Lead/Trail clear zone top edge <br> 1 mm Cut (max) to 1 mm Tie Dual line tear-strip - spaced $1 / 2^{\prime \prime}-1$ " apart <br> *Pop-Out Pane - full perimeter perforation 4" max size <br> 1" clear zone (non-perf) from all edges <br> Multi-panels, must space 1 " apart <br> 1 mm Cut (max) to 1 mm Tie (min) ratio <br> *Pop-Open Pane - three sides perforated 4" max size <br> Multi-panels, must perf) from all edges <br> 1 mm Cut (max) to 1 mm Tie (min) ratio <br> *Rectangle, Square, Circle, Oval shape | Die-cutout and perforation elements on exterior panel cannot be combined on this mailpiece | Tear-off strips $9 / 16^{\prime \prime}$ max width <br> Up to $10 z$ - <br> $1 \mathrm{~mm} \mathrm{Cut}(\mathrm{max})$ to 1 mm Tie (min) ratio <br> recommended <br> Over 1oz - <br> 1 mm Cut(max) to 2 mm Tie( min ) ratio recommended |
| Die-cutout | N/A | When newsprint paper is used | One Address window - up to $2^{\prime \prime} \mathrm{H} \times 4$ " L or (1) to (2) die-cut holes on (1) external panel must be placed at least 1.5 " apart - circular with $2^{2 "}$ max diameter -rectangular, $1.5^{\prime \prime} \mathrm{H} \times 2^{\prime \prime} \mathrm{L}$ with $.25^{\prime \prime}$ radius <br> Die-cut holes on non-address side must be at least 5 " from Lead \& 1.5" from other edges | Perforations and die-cutout elements on exterior panel cannot be combined on this mailpiece | One Address window - up to 2 " $\mathrm{H} \times 4$ "L or (1) to (2) die-cut holes on (1) external panel must be placed at least $1.5^{\prime \prime}$ apart - circular with a $2^{\prime \prime}$ max diameter - rectangular; $1.5^{\prime \prime} \mathrm{H} \times 2^{\prime \prime} \mathrm{L}$ with $.25^{\prime \prime}$ radius corners <br> Die-cut holes on non-address side must be at least 5 " from Lead \& 1.5 " from other edges. | N/A |



# The following gives you a first aid kit on some of the most frequently used PROCESSES, AND ON HOW TO GET THE BEST PERFORMANCE OUT OF OUR EQUIPMENT BY USING the material best suited to our machines and the clients' job. 

## PERSONALIZATION

Individual names on a mailing list are actually records. In order to make a mailing list "workable," the names must be structurally identical. To do this, we break the "record" into "fields," which are the basic components of the record. For example, here is a simple name and address record:

Mr. John Smith
Vice President
ABC Company
123 Main Street
Anytown, USA 12345
Mr. is in a "field" by itself so we can assign a gender to the name—male/female. John is the first name "field" so we can personalize. Smith is the last name "field"...and so on. This is reformatting data to standardize.

Each name has a fixed length so the information fits into it. If the information is small, there is leftover space, and if the information is too big for the field, it gets cut off (truncated) at the end of the field. By having a fixed length field, we can correctly sort files and really determine what information goes where. This is particularly important where there are data fields which must be properly placed-dates, amounts of money, account numbers, etc.

Generally, mailing lists are supplied in either of the following formats:
EBCDIC-Extended Binary Coded Decimal Interchange Code. This is generally used in IBM mainframes.
ASCII—American Standard Code for Information Exchange.
With each mailing list/file, a "record layout" is required which tells what information is where on the file (a sort of blueprint of information), and a dump, which is a sample of 25 to 50 records from that file to show that the layout is correct.

Another generally accepted method for storing records, other than fixed fields, is comma delimited. In this method, each field, rather than having an absolutely fixed length which could waste space if some information is small, begins and ends with a comma. This "code" tells the computer that a field begins and ends so that there is no unused space.

Mailing lists (files) are stored on disks, cartridges and/or tapes.
The following special programming is available:

- Eliminate duplicates (especially when lists are merged)
- Establish gender
- Sort by any field
- CASS certify (Coding Accuracy Support System) for Post Office to qualify for discounts
- NCOA (National Change of Address) updates address files for the last 48 months for postal discounts, append zip codes and standardize addresses. A service needed for 1st class presort mail.


## ENVELOPES

Paper specially manufactured for envelopes presents a definite advantage, since it is formulated to minimize warp. Substance 20\# (for reply) and 24\# run best on wove or vellum finishes. Some coated stocks run well but coated stock bulks less than bond or offset stock and tends to warp. Coated envelopes may also be a problem with addressing.

## GUMMING

Mechanical sealing requires flap gum that is uniform and seals quickly and firmly when moistened. To prevent the inserting operation from pulling the envelope apart, the seams must be sealed securely. On booklet style envelopes, gumming should extend to within $1 / 4$ " of the top of the side seams (fig. 1). There must be no excess of gum along the seams that could cause envelopes to stick together or make the interior walls of the envelope stick. An inserting machine will jam if there is the slightest tendency for the flap to adhere to the envelope's back. To avoid such premature sticking, especially in hot, humid weather, envelopes can be ordered with the gum omitted on those sections of the flap which overlap the seams. Remember-"open end" envelopes must be hand inserted.


Figure 1


Figure 2

## FLAPS

For a smooth opening operation, seal flaps should be designed with a shoulder (fig. 2). Flaps cut square without a shoulder can create problems on some equipment. Other problems:

Curled flaps: To avoid curling, flaps should be ordered turned down.
Shingled flaps: This can occur when addressing and one flap overlaps another.
Reverse flaps: This is when the envelope is printed upside down-flap on the bottom.
These envelopes cannot be metered or stamped simultaneously when being inserted.

## ENVELOPE SIZES

To keep inserting machines running efficiently, envelopes must be $1 / 2$ " longer than the longest insert, when inserted, plus the thickness of the inserted material. Top and bottom clearance should be $1 / 4$ " each (fig.3).

## WINDOW ENVELOPES

When using window envelopes with patches (cello or poly) the top edge of the window patch must be firmly gummed so that the inserts don't catch on it. Proper window patches lie flat without buckling around the edges.

Open face (open window-no patch) envelopes can usually be run on most inserting machines with the help of a special attachment. The window should be at least $3 / 4$ " from any edge of the envelope to obtain the best processing (fig.4).


Figure 3


Figure 4

## Inserting Machine Envelope Limits



## A. ENVELOPES

## 1. Size

a) Minimum length 6 "
b) Maximum length $91 / 2^{\prime \prime}$
c) Minimum width $31 / 4$ "
d) Maximum width $61 / 4$ "

## 2. Flap Specifications

a) Maximum depth $25 / 16$ "
b) Minimum depth 1 "
c) The corners should be rounded, particularly on flaps greater than $11 / 2^{\prime \prime}$ At $13 / 4^{\prime \prime}$ from the crease, the flap should be $9 / 16$ " in from the side of the envelope.
d) Bottom flap must be low enough to expose approximately $1 / 2^{\prime \prime}$ of side seams on side seam (booklet style) envelopes, and gumming should extend to within $1 / 4$ " of the top of the side seam. There must be no excess gum along the seams that could cause the interior walls of the envelope to stick.

## C. INSERTS

1. Size Range
a) Maximum length 9 "
b) Maximum width 6"
c) Minimums generally are no problem. However, enclosures smaller than $2 " \times 3$ "" require very special attention.

## 2. Thickness Range

a) Minimum is 40 \# paper stock
b) Maximum is $3 / 8^{\prime \prime}$
c) The heavier the piece above 40\# stock, the better the operation, generally.

## 3. Clearance Requirements

a) Need $1 / 4^{\prime \prime}$ on both sides ( $1 / 2^{\prime \prime}$ total). You must add to this the total thickness of the inserts for best results.
b) Need $1 / 4^{\prime \prime}$ from top of insert to crease flaps for closing.
c) Should be measured with insert or inserts in envelope to allow for thicker pieces.

## 4. Folds

a) Inserts should have folded edge along their length.
b) Side folds can be accommodated using a special "end fold" attachment. Some accordion folded pieces can be automatically inserted with a friction feeding attachment.

## Expediter 7200 \& 10,000+ Models

## Maximum to Minimum Standard Envelope Sizes



1. Minimum clearance permissible on all envelopes at this point (flap must clear envelope conveyor jaw at this point when closed).
2. Flaps over $25 / 18^{\prime \prime}$ are specials.

## The MASTERMAILER

## A. ENVELOPES

1. Size
a) Minimum length $61 / 2$ "
b) Maximum length $121 / 2$ "
c) Minimum width $33 / 8$ "
d) Maximum width $91 / 2^{\prime \prime}$

## 2. Flap Specifications

a) Minimum depth 1 "
b) Maximum depth 3 "
c) The corners should be rounded, particularly on flaps greater than $11 / 2^{\prime \prime}$ At $13 / 4$ " from the crease, the flap should be $3 / 4$ " in from the side of the envelope.
d) Bottom flap must be low enough to expose approximately $1 / 2^{\prime \prime}$ of side seams on side seam (booklet style) envelopes, and gumming should extend to within $1 / 4$ " of the top of the side seam. There must be no excess gum along the seams that could cause the interior walls of the envelope to stick.
B. INSERTS

1. Size Range
a) Maximum length 11 "
b) Maximum width $81 / 2^{\prime \prime}$
c) Minimums generally are no problem. However, enclosures smaller than $2 " x 3$ "" require very special attention.

## 2. Thickness Range

a) Minimum is $14 \#$ paper stock
b) Maximum is $3 / 8$ "
c) The heavier the piece above 14\# stock, the better the operation, generally.

## 3. Clearance Requirements

a) Need $1 / 4$ " on both sides ( $1 / 2$ " total). You must add to this the total thickness of the inserts for best results.
b) Need $1 / 4$ " from top of insert to crease flaps for closing.
c) Should be measured with insert or inserts in envelope to allow for thicker pieces.

## 4. Folds

a) Inserts should have folded edge along their length.
b) Side folds can be accommodated using a special "end fold" attachment. Some accordion folded pieces can be automatically inserted with a friction feeding attachment.

## MASTERMAILER Model

## Maximum to Minimum Standard Envelope Sizes



Minimum clearance permissible on all envelopes at this point (flap must clear envelope conveyor jaw at this point when closed).

## Continuous Form Four-Across Computer-Printed And Pressure Sensitive Labels



Note: The dimensions shown assume that the labels will be fed into the mailing head from top to bottom, guiding from left to right. If the labels are to be fed from the bottom up, these critical dimensions should be measured from the right edge and the labels printed accordingly.
A. Trim allowance from centerline of feed holes to beginning of first label ..... 1/4" (.25")
For pressure-sensitive labels minimum 5/16"
Feed hole diameter1/8" (.125")
B. Width of each label (must all be equal) ..... $3.4 "$
C. Maximum printing area on each label (must be centered on each label) ..... 3"
Maximum number of characters available on each line of label ..... 30
D. Height of each label (with backing) ..... 1"
E. Overall width of four labels ..... 13.6"
F. Overall width of form paper ..... $14.875 "$
G. Head of form must be at fold. Light horizontal perforations are permitted between sheets only, to facilitate fan folding.

## CHESHIRE LABELING

This process takes continuous forms upon which addresses have been produced either by laser or impact printers. Generally, the label area on these forms is 1 " high and 3.4 " long and labels are printed four across the form. The form itself is usually $14.875^{\prime \prime}$ wide with line holes along both edges and fan folded at every $11^{\prime \prime}$. See diagram on page 10 . Standard label formats are $1^{\prime \prime}, 11 / 2^{\prime \prime}$ and 2 " high. The Cheshire machine first strips away the line holes ( $1 / 2^{\prime \prime}$ wide each side) and cuts the four across label into a long strip $1^{\prime \prime}$ high and $13.6^{\prime \prime}$ long. It then cuts the labels into singles. The single label then has strips of glue applied to the back and is placed onto the mailing piece. This can even be done with continuous-form, pressure-sensitive labels by applying the label with the backing paper. In this manner, the address label can then be removed by the mail recipient and applied to a reply device. (Note: Pressure-sensitive labels on cut sheets are affixed by hand.)

## EKTAJET ADDRESSING

This process applies the address by "jetting" droplets of ink at 240 dpi onto the mailing piece. The mailing "list" is a tape which has previously been processed and is loaded onto a computer which drives this machine. A major advantage to addressing by Ektajet vs. Cheshire is that the white paper background of a Cheshire label might be objectionable on certain items and the direct image of the Ektajet eliminates that objection. We can also "apply" a variable message as we address and have the option to use a wide variety of fonts. Our Ektajets can be equipped for "double heads" which would allow for more print area and more flexibility.

## LABEL-AIRE

This machine applies a "label" which is not an address label. This is in addition to the address label and is used for "special offers," "take ones," "yes/no" or something to bring additional attention to the mailing piece. This label can be applied directly to the piece or it can be applied with a "backing" so the label itself can be peeled off and then applied to yet another piecereply card, coupon, etc. Sizes range from a minimum of $11 / 4^{\prime \prime} \times 11 / 4^{\prime \prime}$ to $4^{\prime \prime} \times 5$ ".

## WAFER SEALING

The Post Office requires that "self mailers" being prepared for special automation discounts be able to travel through high-speed processing machines. If the bottom edge (below the address) is folded close, then the top edge must also be closed with at least one "seal." For other Post Office requirements, see page 12.

## BURSTING

This is the process that takes continuous fan folded computer forms (folded at a perforation), and with pressure, bursts the forms apart. This leaves remnants of the perforation nicks at the top and bottom of the form.

## BOWE CUTTING

This process takes the same continuous form as above and double cuts out $1 / 16^{\prime \prime}$ on either side of the perforation to give a smooth edge to the form. However, the form is then $1 / 8^{\prime \prime}$ ( $1 / 16^{\prime \prime}$ top and bottom) smaller than the burst form.

## INSERTING

This machine opens the flap of the envelope, gathers and inserts (one piece on top of the other) up to six pieces, seals the flap of the envelope and can apply postage by meter imprint or the application of an actual stamp. Material being inserted should be folded with a closed edge being fed into the envelope, since the gathering and enclosing process uses suction. However, PROMPT has the ability to accept pieces folded on the "edge" using "end fold" attachments or accordion folded using special friction feeders. Consultation is required for proceeding with these types of jobs.

## USPS - ADDRESS QUALITY

CASS - CASS CERTIFIED ADDRESS MATCHING - Correct address files with accurate and complete information including the correct zip+4 code, also DPV.
NATIONAL CHANGE OF ADDRESS - Find out if your customers have moved and correct your records.
ACS - ADDRESS CORRECTION SERVICE - Post mailing address correction service. Get your mail forwarded and receive electronic notification if any of your customers have a change of address field.
AEC - ADDRESS ELEMENT CORRECTION - correct the worst of the worst record with new processes.

Overview Extra services are enhancements that, for a fee in addition to postage, provide greater security and accountability for mail, convenience to the sender, or improved handling. Extra services are not available with Periodicals. Not all extra services are available for all classes of mail and only certain services may be combined for the same mailpiece.

Adult Signature Services
(503.8.0)

Certificate of Mailing
(503.5.0)

Certified Mail
(503.3.0)

Collect on

Adult Signature service provides a method for customers to obtain a signature at delivery from an adult recipient who is 21 years of age or older.
Available for commercial and online customers who send via: Priority Mail Express, Priority Mail (including Critical Mail), and Parcel Select Nonpresort.
Return receipt (hardcopy PS Form 3811) may be used with Adult Signature shipments paid for as Priority Mail Express and Priority Mail. Adult Signature service may also be combined with: Certified Mail (if Priority Mail but not Critical Mail), Insured Mail and Hold For Pickup (only for commercial Priority Mail Express, Priority Mail (excluding Critical Mail) and Parcel Select Nonpresort pieces).

Two options available:
■ Adult Signature Required-requires the signature of someone who is 21 years of age or older at the recipient's address.
■ Adult Signature Restricted Delivery—requires the signature of a specific addressee (or authorized agent), who must be 21 years of age or older.

Provides evidence of mailing only. Certificate of mailing does not provide a record of delivery.
Available for: First-Class Mail, Priority Mail (excluding Critical Mail), Parcel Return Service, Standard Post, or Package Services mailpiece.

May be combined with: parcel airlift (PAL), special handling.
Use PS Form 3817 for single pieces. Fee is affixed to form or paid with permit imprint (when presenting three or more pieces at one time using PS Form 3877).
Use PS Form 3877 (or facsimile) when mailing three or more pieces. PS Form 3877 facsimile is a USPSapproved, customer-generated itemized list and must contain the same information as the USPS form.

Use PS Form 3606 for bulk mailings of identical weight pieces. This certificate states only the total number of pieces mailed and must not be used as an itemized list. Fee is affixed to form or, for mailers using Form 3606 with a permit imprint mailing, also may pay certificate of mailing fees, at the time of mailing, by the same permit imprint.

PS Form 3606 is available for mailings of identical weight pieces of: First-Class Mail, First-Class Package Service, Priority Mail (excluding Critical Mail), Package Services, Standard Mail (except Customized MarketMail), and Parcel Select.
Deposit: may not be placed in a Post Office maildrop or in a street letterbox.
Provides sender with mailing receipt. Delivery record is maintained by USPS. No insurance provided.
Available for: First-Class Mail, First-Class Package Service and Priority Mail (except Critical Mail).
May be combined with: restricted delivery, return receipt, and adult signature services (only for Priority Mail, but not Critical Mail).

Use PS Form 3800.
USPS collects from recipient the postage and price of an item that was not prepaid and provides the amount collected to the mailer. Amount collected from recipient may not exceed $\$ 1,000$. Delivery record is maintained by USPS. A record of mailing is maintained at the mailing post office.
Available for: Priority Mail Express (except Priority Mail Express Military Service), First-Class Mail, Priority Mail (excluding Critical Mail), Standard Post, Package Services, or Parcel Select (except Parcel Select Lightweight).
Registered COD Mail is available for items sent as First-Class Mail (including Priority Mail).
May be combined with: USPS Tracking, Registered Mail, restricted delivery, return receipt, Signature Confirmation, special handling. USPS Tracking and restricted delivery are not available with Priority Mail Express COD.

Deposit: may not be placed in a Post Office maildrop or in a street letterbox.
Use PS Form 3816.

USPS Tracking (503.7.0)

Provides the date and time of delivery or attempted delivery. USPS Tracking may be purchased at the time of mailing only. This service may be obtained in two forms: (1) an electronic option for mailers who apply identifying barcodes to each piece, provide an electronic file, and retrieve delivery status information electronically; and (2) a retail option for mailers who retrieve delivery status on the Internet at www.usps.com or by calling 1-800-222-1811. No record is kept at the office of mailing.

Available for: First-Class Mail parcels, First-Class Package Service parcels (electronic option only), Priority Mail, Standard Mail parcels (electronic option only), Standard Post, Package Services parcels, and Parcel Select. USPS Tracking is provided at no additional charge for: Priority Mail, First-Class Package Service, and Standard Post mailpieces and for First-Class Mail parcels and Parcel Select mailpieces when using the electronic option.
Not available for: restricted APO/FPO destinations, U.S. territories, possessions, and freely associated states in 608.2.0 (except for Puerto Rico, U.S. Virgin Islands, and ZIP Codes listed in 503.9.2), and mail paid with precanceled stamps.

May be combined with: COD, insured mail, Registered Mail, return receipt for merchandise, and special handling. Restricted delivery and return receipt is available if purchased with insurance for over \$200, COD, or Registered Mail service.

Present at a USPS Retail service counter, or use Label 400 (electronic).
Priority Mail
Express
Insurance
(503.4.1)

Insured Mail
(503.4.0)

## Registered Mail

(503.2.0)

## Restricted

Delivery
(503.7.0)

Provides automatic indemnity coverage of Priority Mail Express up to $\$ 100$ at no extra charge for items that are lost, rifled, or damaged. Additional insurance may be purchased up to a maximum liability of \$5,000. For negotiable items, currency, or bullion, the maximum liability is $\$ 15$.
May be combined with: return receipt, COD (except Priority Mail Express Military Service).
Provides indemnity coverage of up to $\$ 5,000$ for lost, damaged, or missing contents. A mailing receipt is provided with all pieces. For mail insured for $\$ 200$ or less, the USPS maintains delivery information (not including a signature). For mail insured for more than $\$ 200$, the USPS maintains a delivery record (including recipient's signature). Insurance may only be purchased at one source for each mailpiece. Combining postal insurance from multiple sources is not permitted.

Available for: Standard Mail or Parcel Select Lightweight parcels (bulk insurance only), Standard Post, Package Services, Parcel Select and for First-Class Mail or Priority Mail if it contains matter that is eligible to be mailed at Standard Mail, Standard Post or Package Services prices.

May be combined with: USPS Tracking, parcel airlift service (PAL), Signature Confirmation, special handling, and merchandise return service, and with Adult Signature services with Insured Priority Mail Express, Priority Mail and Parcel Select Nonpresort.

Return receipt and restricted delivery available for items insured for more than $\$ 200$. Return receipt for merchandise available for items insured for $\$ 200$ or less.

Use PS Form 3813 for items insured for $\$ 200$ or less, use PS Form 3813-P for items insured for more than $\$ 200$.

Provides the most secure service offered by USPS. Provides sender with mailing receipt and a delivery record is maintained by the USPS. A record of mailing is maintained at the mailing Post Office.
Available for: First-Class Mail, First-Class Package Service and Priority Mail (except Critical Mail).
Insurance is not available for items with no value. Insurance is provided and included in the Registered Mail fee for items valued up to a maximum liability of $\$ 25,000$. Handling charges apply for articles valued over \$25,000.

May be combined with: COD, USPS Tracking, restricted delivery, return receipt, Signature Confirmation.
Deposit: must be presented to a retail employee at a Post Office or a rural carrier.
Use PS Form 3806 and Label 200.
Directs delivery only to addressee or addressee's authorized agent.
Available for: First-Class Mail, First-Class Package Service, and Priority Mail (excluding Critical Mail), when purchased at the time of mailing with Certified Mail, COD, insured mail for more than $\$ 200$, or Registered Mail service. Standard Mail parcels or Parcel Select Lightweight Parcels when bulk insurance for more than $\$ 200$ is purchased at the time of mailing. Standard Post, Package Services or Parcel Select when purchased at the time of mailing with COD or insured mail for more than $\$ 200$.

May be combined with: USPS Tracking, parcel airlift (PAL), return receipt, Signature Confirmation, special handling.
Use PS Form 3811.

## Return Receipt

(503.6.0)

Return Receipt for Merchandise
(503.9.0)

Signature Confirmation
(503.8.0)

Provides sender with evidence of delivery (to whom the mail was delivered and date of delivery). May be requested at the time of mailing or after mailing. A return receipt requested at the time of mailing also supplies the recipient's actual delivery address if different from the address used by sender. When purchased at the time of mailing, the mailer may choose to receive the return receipt by mail and/or electronically.
Available for:
■ Priority Mail Express (receive by mail (PS Form 3811) option only).

- First-Class Mail, First-Class Package Service, and Priority Mail (excluding Critical Mail) when purchased at the time of mailing with Certified Mail, COD, insured mail (for more than \$200.00), or Registered Mail service.
■ Standard Mail parcels or Parcel Select Lightweight parcels when bulk insurance (for more than \$200.00) is purchased at the time of mailing.
- Standard Post or Package Services when purchased at the time of mailing with COD or insured mail (for more than \$200.00).
Return receipt may be combined with: USPS Tracking (First-Class Mail parcels, Priority Mail, Standard Post, Package Services, and Parcel Select parcels), parcel airlift (PAL) (Priority Mail, Standard Post and Package Services), restricted delivery, Signature Confirmation (Priority Mail, Standard Post, Package Services, and Parcel Select parcels), and special handling.
Return receipt may be used with Adult Signature shipments paid for as Priority Mail Express and Priority Mail.

Use PS Form 3811 or request electronic Return Receipt at the time of mailing, use PS Form 3811-A after mailing.

Provides sender with a mailing receipt (PS Form 3804) and a return receipt (PS Form 3811). Return receipt supplies the recipient's actual address if different from the address used by the sender. A delivery record is maintained by the USPS.

Available for: merchandise sent as Priority Mail (excluding Critical Mail), Standard Mail parcels, Standard Post, Package Services, or Parcel Select.
May be combined with: USPS Tracking, insurance (for up to \$200), parcel airlift, special handling.
Use PS Form 3804 and PS Form 3811.
Provides the date and time of delivery or attempted delivery. May be purchased at the time of mailing only. This service may be obtained in two ways: (1) an electronic option for mailers who apply identifying barcodes to each piece, provide an electronic file, and retrieve delivery status information electronically; and (2) a retail option for mailers who retrieve delivery information on the Internet at www.usps.com or by calling 1-800-222-1811. A delivery record, including the recipient's signature is maintained by the USPS and is available, via fax or mail, upon request. No acceptance record is kept at the office of mailing.
Available for: First-Class Mail parcels, First-Class Package Services, Priority Mail, Standard Post,Package Services parcels, and Parcel Select. Not available for: APO/FPO/DPO destinations, U.S. territories, possessions, and freely associated states in 608.2 .0 (except for Puerto Rico and U.S. Virgin Islands, to which service is available), mail paid with precanceled stamps.

May be combined with: COD, insured mail, Registered Mail, or special handling. May also be combined with return receipt (PS Form 3811) or restricted delivery, if purchased with COD, Registered Mail service, or insurance for more than \$200.00.
Use PS Form 153 (retail) or Label 315 (electronic).
Special
Handling
(503.10.0)

Provides preferential handling, but not preferential delivery, to extent practicable in dispatch and transportation.

Available for: First-Class Mail, Priority Mail (excluding Critical Mail), Standard Post, Package Services and Parcel Select (except Parcel Select Lightweight). Required for parcels containing honeybees and day-old poultry, unless sent at First-Class Mail, First-Class Package Service, or Priority Mail prices.

May be combined with: COD, USPS Tracking, insured mail, parcel airlift (PAL) (for Package Services only), return receipt for merchandise, Signature Confirmation.

Overview For an annual permit fee, a Business Reply Mail (BRM) permit is available for distributing business reply cards, envelopes, self-mailers, and labels for envelopes. Business Reply Mail (BRM) service enables a permit holder to receive First-Class Mail and Priority Mail back from customers and pay postage and a per piece fee for only the pieces returned.. BRM cards, envelopes, self-mailers, flats, and labels may be distributed by a BRM permit holder in any quantity for return to any Post Office in the United States and its territories and possessions, including military Post Offices overseas. The BRM permit holder guarantees payment of First-Class Mail postage plus a per piece charge for pieces returned by the USPS (see payment options below).
When designing a BRM mailpiece or label, mailers must consult with their local Post Office. The piece must conform to a specific format to qualify as BRM, including a unique ZIP+4 Code, or equivalent Intelligent Mail or POSTNET barcodes assigned by the USPS. Proofs for regular BRM should be approved by the USPS before printing. Proofs for Qualified Business Reply Mail (QBRM) must be approved by the USPS and must bear an Intelligent Mail barcode (IMb). On page two is a layout example for a BRM envelope. For reusable envelopes using BRM with two-way indicia, see 601.6.6.4 for requirements.
BRM pieces distributed in automation mailings are required to meet automation compatibility standards. BRM templates are available on the Postal Explorer Web site at pe.usps.com by selecting "Mailpiece Design" in the left frame.
Payment Options (505.1.0)

For a complete listing of Business Reply Mail prices, see Notice 123-Price List.
Basic BRM—Annual permit fee applies.
Per piece charge in addition to the First-Class Mail or Priority Mail postage. Paid through an advance deposit account or by cash/check on delivery.
Best suited for BRM customers with fewer than 935 returned BRM pieces expected annually, or any type (postcards, letters, etc.).
High-Volume BRM-Annual permit fee plus a BRM annual account maintenance fee for each account at each delivery unit.
Per piece charge in addition to the First-Class Mail or Priority Mail postage. Paid through an advance deposit account.
Best suited if new BRM or existing BRM customer's return volume for letters is approximately 935 pieces or more per year.
Basic Qualified Business Reply Mail (QBRM)—Annual permit fee plus a BRM annual account maintenance fee.
Per piece charge in addition to QBRM automation First-Class Mail postage. Paid through an advance deposit account.
Used only on barcoded automation-compatible cards and letter-size mail weighing up to 2 ounces if design is approved for QBRM by USPS before distribution (505.1.3). A unique ZIP+4 code is assigned by the USPS for each price category of QBRM to be returned (one for card-price pieces, one for letter-size pieces weighing 1 ounce or less, and one for letter-size pieces weighing over 1 ounce up to and including 2 ounces).

Best suited if new BRM or existing BRM customer's return volume is approximately 887 pieces or more annually.
High-Volume QBRM—Annual permit fee, a BRM annual account maintenance fee, and a separate quarterly fee. Mailers can pay quarterly fee for any consecutive 3-calendar-month period.
Per piece charge in addition to QBRM automation First-Class Mail postage. Paid through an advanced deposit account.
Best suited if QBRM customer's return volume is approximately 168,148 pieces or more annually or 42,037 pieces or more quarterly.

## Other Post

 OfficesA BRM permit holder can allow its authorized representatives or agents to use that permit number to receive BRM at any Post Office. The original permit holder must supply the representative with a letter authorizing the use of the BRM permit and a copy of the USPS receipt showing the annual fee payment for that permit. See 505.1.7 for additional requirements.
Official Mail Authorized users of official mail may distribute BRM, subject to 703.7.0 and 505.1.0.

## Business Reply Mail Layout Guidelines (505.1.5)

Permit Holder Space: May contain information such as return address, logos, distribution codes, and form numbers.

Company Logo: For barcoded pieces, a company logo is permitted in the address block if it is placed no lower than $5 / 8$ inch from the bottom edge of the mailpiece and does not interfere with the barcode clear zone.

Business Reply Legend: The words "BUSINESS REPLY MAIL" are required above the address in capital (uppercase) letters. Immediately below, place the words "FIRST-CLASS MAIL PERMIT NO." followed by the permit number and the name of the issuing Post Office (city and state) in capital letters.

Facing Identification Mark (FIM): A FIM pattern (specifically FIM B without barcode or FIM C with barcode) is required on all BRM postcards and letter-size mailpieces. The FIM clear zone must contain no printed matter other than the FIM pattern. FIM bars must be between $1 / 2$ and $3 / 4$ inch high and 0.03125 inch ( $1 / 32$ inch $)( \pm 0.008$ inch $)$ wide.

Postage Imprint: "NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES" must appear in the upper right corner of the mailpiece and must not extend more than 1-3/4 inches from the right edge.

Address Format: The complete address, including the name of the permit holder (company or individual), must be printed on the mailpiece.

Before printing, submit proofs of BRM samples to your local Post Office for advice and approval. Take advantage of this service-it could save you money. Qualified Business Reply Mail pieces must be approved by the USPS before printing.

Barcode Location: The POSTNET or Intelligent Mail barcode may be located here or in the address block. The barcode must be a ZIP+4 barcode (delivery point barcodes are not permitted). This area must be free of any printing other than the barcode. A free camera-ready barcode positive may be obtained from your local Post Office.

## Dimensions: Between 3-1/2 by 5 inches and

 $6-1 / 8$ by $11-1 / 2$ inches. To qualify for the card price, cards must be between $3-1 / 2$ by 5 inches and $4-1 / 4$ by 6 inches and between 0.007 and 0.016 inch thick. Larger card sizes are mailable, but they are charged at FirstClass Mail letter price.Barcoded pieces measuring more than 4-1/4 inches high or 6 inches long must be at least 0.009 inch thick.

- Additional standards apply to QBRM pieces (505.1.3).
- A surcharge is assessed for nonmachinable letters (101.1.2).

All letter-size reply cards and envelopes (Business Reply Mail, Courtesy Reply Mail, and meter reply mail) provided as enclosures in automation First-Class Mail, Periodicals, and Standard Mail must meet the standards in 201.3.18.

Courtesy Reply Mail (CRM) consists of preaddressed postcards or envelopes provided by the mailer to customers both to expedite their responses and to provide more accurate delivery. It differs from Business Reply Mail (BRM) in that no fees are required and the respondent is responsible for applying the correct postage before mailing back the card or envelope. CRM can come back faster because it is prepared with the correct address and barcode to take advantage of automated USPS processing. It is also good to use when you wish to direct replies (payments) to an address that is different from your usual mailing address. CRM templates are available on the Postal Explorer Web site at pe.usps.com by selecting "Mailpiece Design" in the left frame.

The USPS provides free of charge the facing identification mark (FIM) and the appropriate barcode to print on CRM pieces. The guidelines on page two will help optimize the use of this format.

Market research shows that providing barcoded envelopes makes good business sense:

- Barcoded reply envelopes can be processed and delivered faster by the Post Office.

■ Customers save the time required to find an envelope, look up an address, and then write or type the address.

- Customers with correctly addressed return envelopes do not make addressing errors that can delay your returns.
- Customers and donors return payments and pledges significantly faster when supplied with a return envelope.
■ Providers of return envelopes get remittance faster for optimum cash flow.
- Customers who are "thanked" by the back copy on the envelope flap are more likely to repeat the performance of mailing remittances or donations.
- Automated processing of properly prepared barcoded reply mail provides accurate sorting and eliminates mail delay.
■ Customers have positive attitudes about creditors, marketers, and fundraisers who show thoughtfulness in providing reply envelopes.
■ Providers of reply mail envelopes get orders faster, reducing inventories and their investment in them.
- Providers of reply envelopes receive and fulfill orders sooner, which improves customer relations.

■ Providers using barcoded reply envelopes see faster initial response, giving them an earlier projection of future activity.

Delivery point POSTNET or Intelligent Mail barcodes may be placed either in the address block or in the lower right barcode clear zone.

All letter-size reply cards and envelopes (Business Reply Mail, Courtesy Reply Mail, and meter reply mail) provided as enclosures in automation First-Class Mail, Periodicals, and Standard Mail should meet the standards in 201.3.17.

## Quick Service

## Guide

Courtesy Reply Mail Layout Guidelines
Facing Identification Mark (FIM): Use FIM A on all courtesy reply mail postcards and letter-size mailpieces with the appropriate POSTNET barcode. This permits computerized cancellation equipment to align, postmark, and direct the mailpiece properly.

FIM Location: The FIM clear zone must contain no printed matter other than the FIM A pattern. FIM bars must be between $1 / 2$ and $3 / 4$ inch high and 0.03125 ( $1 / 32$ inch $)( \pm 0.008$ inch $)$ wide.


Address Format: The complete address, including POSTNET Barcode Location: This area must be free the name of the sender (company or individual), must be printed directly on the mailpiece.
of any printing other than the appropriate barcode (see reverse). A camera-ready barcode positive may be obtained from your local Post Office.

Dimensions: Between $3-1 / 2$ by 5 inches and $6-1 / 8$ by $11-1 / 2$ inches. To qualify for the card price, cards must be between $3-1 / 2$ by 5 inches and $4-1 / 4$ by 6 inches. Larger postcard sizes are mailable, but they are charged at the regular First-Class Mail letter price. Postcard thickness must be between 0.007 and 0.016 inch.

All letter-size reply cards and envelopes (Business Reply Mail, Courtesy Reply Mail, and meter reply mail) provided as enclosures in automation First-Class Mail, Periodicals, and Standard Mail must meet the standards in 505.2.0.

Overview (507.1.4)
ormation
(102.4.0)

Physical Standards
(102.4.0)

Placement of Endorsement
(letters, 202.4.0;
flats, 302.4.0;
parcels, 402.3.0)

Ancillary service endorsements are used by mailers to request an addressee's new address and to provide the USPS with instructions on how to handle undeliverable-as-addressed pieces. The endorsements consist of one keyword: "Electronic," "Address," "Return," "Change," or "Forwarding," followed by the two words "Service Requested." The endorsements are the same for all classes of mail, but the treatment and cost differ by class of mail. Use of an ancillary service endorsement on a mailpiece obligates the mailer to pay any applicable charges for forwarding, return, and separate address notification charges.

Proper placement of the endorsement is required. If the endorsement cannot be seen or understood, you might not receive the service requested. A return address as presented in 602.1 .6 must be used and placed in the upper left corner of the address side of the mailpiece or the upper left corner of the addressing area. If a return address is a multiple delivery address, it must show a unit designation (e.g., apartment number) The "Electronic Service Requested" ancillary service endorsement is available for participants of Address Change Service (ACS) or OneCode ACS (used with mailpieces bearing Intelligent Mail barcodes). Mailers using Intelligent Mail barcodes may encode ancillary service requests into mailpiece barcodes, but must also include a printed endorsement on Standard Mail pieces. Information about traditional ACS and OneCode ACS is located in Publication 8a, Address Change Service.

An endorsement must be printed in no smaller than 8-point type, and it must stand out clearly against its background. Brilliant-colored envelopes and reverse printing are not permitted. There must be a $1 / 4-$ inch clear space around all sides of the endorsement. The endorsement and return address must read in the same direction as the delivery address.

The exhibit below shows the options for placing an endorsement. The endorsement shown (ADDRESS SERVICE REQUESTED) is just one of several options. See DMM 507.1.5 for a complete list of endorsements, treatment, and fee consequences according to the class of mail.


ADDRESS SERVICE REQUESTED ${ }^{4}$

ADDRESS SERVICE REQUESTED²
JOHN DOE
10 ELM ST
ANYTOWN WA 98765-4321

The endorsement must be placed in one of these four positions:

1. Directly below the return address.
2. Directly above the delivery address area (which includes the delivery address block and any related nonaddress elements such as a barcode, keyline, or optional endorsement line).
3. Directly to the left of the postage area and below or to the left of any price marking.
4. Directly below the postage area and below any price marking.

For a detailed description of USPS actions, see 507.1.5.
For Periodicals, see 507.1.5.2. For Parcel Select, see 507.1.5.4

| Mailer Endorsement <br> and USPS Action | Priority Mail and <br> First-Class Mail | Standard Mail/ <br> Parcel Select Lightweight | Standard Post/Package Services/Parcel <br> Select |
| :--- | :--- | :--- | :--- |
| Electronic Service Requested |  |  |  |

Address Service Requested ${ }^{2}$
(Except for Shipper Paid Forwarding
participants-see DMM 507.1.5.4)
Forwarding and return. New separate address notification provided.

Months 1 through 12: mailpiece forwarded; notice of new address provided, address correction fee charged.
Months 13 through 18: mailpiece returned with new address attached.
After 18 months or if undeliverable at any time: mailpiece returned with reason for nondelivery attached.

Forwarded at no charge. Forwarded at no charge. Forwarded as postage due. ${ }^{3}$

| Returned at no charge. | Weighted fee charged. ${ }^{4}$ | $\begin{array}{l}\text { Return postage charged at appropriate } \\ \text { single-piece price. }\end{array}$ |
| :--- | :--- | :--- |
| Returned at no charge. | Weighted fee charged. ${ }^{2}$ | $\begin{array}{l}\text { Returned if undeliverable or if addressee } \\ \text { refused to pay postage due. Forwarding } \\ \text { (where attempted) and return postage } \\ \text { charged at appropriate single-piece price. }{ }^{3}\end{array}$ |

Return Service Requested
No forwarding, only return. New
address notification provided. Mailpiece returned with new address No charge. or reason for nondelivery attached.

## Change Service Requested ${ }^{1,5}$

(Except for Shipper Paid Forwarding participants.)
No forwarding or return. New address
notification provided.
Separate notice of new address or reason for nondelivery provided; mailpiece disposed of by USPS.

## Forwarding Service Requested ${ }^{6}$

Forwarding and return. New address notification provided only with return. Months 1 through 12: mailpiece forwarded.

Months 13 through 18: mailpiece returned with new address attached. After 18 months or if undeliverable at any time: mailpiece returned with reason for nondelivery attached.
Forwarded at no charge Forwarded at no charge. Forwarded as postage due at appropriate single-piece price. ${ }^{3}$ Except Bound Printed Matter (without Delivery or Signature Confirmation) disposed of by USPS. Return postage charged at appropriate single-piece price. ${ }^{3}$
Return postage charged at appropriate single-piece price. ${ }^{3}$

Quick Service
Guide

| Mailer Endorsement <br> and USPS Action | Priority Mail and <br> First-Class Mail | Standard Mail// <br> Parcel Select Lightweight | Standard Post/Package Services/Parcel <br> Select |
| :--- | :--- | :--- | :--- |
| Temp-Return Service Requested <br> Piece returned with new address or <br> reason for nondelivery attached. If <br> temporary change of address, piece <br> forwarded; no separate notice of <br> temporary change of address provided. | No charge. | N/A | N/A |
| No Endorsement |  |  | Mailpiece disposed of by |
| UAA handled by class of mail. | Same as USPS action for | Same treatment as "Forwarding Service <br> Requested." Standard Post, Media Mail <br> and Library Mail forwarded as postage due <br> to the addressee. If refused or being |  |
| returned, mailer pays postage at the |  |  |  |
| appropriate single-piece price |  |  |  |

1. Mailpiece is directed to a Computerized Forwarding System (CFS) or Postal Automated Redirection System (PARS) site for processing. Handling instructions and options are required to be predefined within the ACS mailer profile data. OneCode ACS mailers are also required to insert this service request through a valid service type code in an Intelligent Mail barcode. The service type code in the Intelligent Mail barcode will take precedence over the instructions in the mailer account profile.
2. For Address Change Service with First-Class Mail and Priority Mail, see 507.1.5.1, for ACS with Standard Mail see 507.1.5.3a.
3. Standard Post, Media Mail or Library Mail pieces are charged at the single-piece price for the class of mail. Parcel Select pieces are charged the Parcel Select Nonpresort price plus the additional service fee. See Notice 123-Price List. (DMM Exhibit 507.1.5.4)
4. Weighted fee is the appropriate single-piece First-Class Mail or Priority Mail price for the piece plus the nonmachinable surcharge if it applies (101.1.2), multiplied by 2.472 and rounded up to the next whole cent. For letter-size weighted fee prices, see 243.1.5.2.
5. For First-Class Mail and Priority Mail, Change Service Requested is only available with electronic Address Change Service (ACS). Only available for Priority Mail pieces containing perishable matter that bear the endorsement "Perishable." USPS Tracking and Signature Confirmation are the only two special services permitted with this endorsement.
6. Does not meet Move Update Requirement.

## UMS HOLIDAY SCHEDULE 2019

| Holiday | Day of the Week | Date |
| :--- | :---: | :---: |
| New Year's Holiday | Tuesday | January 1, 2019 |
| Memorial Day | Monday | May 27, 2019 |
| Independence Day | Thursday | July 4, 2019 |
| *Day After Independence Day | Friday | July 5, 2019 |
| Labor Day | Monday | September 2, 2019 |
| Thanksgiving Day | Thursday | November 28, 2019 |
| Christmas Eve | Tuesday | December 24, 2019 |
| Christmas Day | Wednesday | December 25, 2019 |

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